

TOWSON LIVE

May 2023



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CARNIVAL • FOOD TRUCKS • VENDORS
BEER GARDEN • LIVE PERFORMANCES

FREE ENTRY & LIVE MUSIC BY:

Gravity - Southland (formerly Day Drinkin' - Crushing Day)
Doc Marten & the Flannels - Kelly Bell Band

400 Washington Avenue, Towson MD 21204

www.towsontownfestival.com 410-825-1150 [f @towsontownspringfestival](https://www.facebook.com/towsontownspringfestival) [@towsonchamber](https://www.instagram.com/towsonchamber)



Towson GARDENS DAY Thursday, May 4th

10 am-3 pm

Upper Pennsylvania Avenue

PLANTS • FOOD TRUCKS • CRAFTS • LIVE MUSIC

[f](https://www.facebook.com/towsongardensday) Connect with us on Facebook @towsongardensday

[i](https://www.instagram.com/towsonchamber) Connect with us on Instagram @towsonchamber

TOWSON LIVE

Dear Towson Chamber Members and Friends, I want to share some important community updates.

Over the last year, we've had about 25 new businesses open up, most of them eateries. Did you know Towson has about 100 great restaurants within a one mile radius?

That's the good news, and the bad news. The good news is we have a lot of great places to choose from. The bad news is, about 45 % of the people that work in Towson are not here on any given day Monday thru Friday. So PLEASE, when you looking for a place to eat or something to buy, support one of our great community businesses.

I'm sure most of you have seen the BG&E trucks all around town. They are upgrading service lines and piping materials delivering natural gas to individual properties. If you have any questions, see the next page couple pages of the newsletter for more information.

We are so very grateful for all the support we have received from the state and local government in 2023. Our community will receive over \$510,000 for safety and streetscape improvements.

County Executive, Johnny Olszewski and the County Council approved a \$350,000 grant to the chamber to hire 6 security guards, 5 days a week. We also received additional funding for surveillance cameras in the alleys and for some of the surface parking lots.

We will also be receiving about \$160,000 from the State for security cameras, lighting, façade improvements, power washing sidewalks, streetscape improvements, murals, marketing and promotion for Towson and additional planters.

Towson also has a group of very committed people, like Calixta, Christina and our Board of Directors whose commitment to supporting Towson and making it the best place to live, go to school, work and play.

With all of these Stakeholders and our great Baltimore County Police, 2023 is going to be a great year for Towson!!

Every day I feel truly grateful to work with and for so many wonderful people.

I hope to see everyone at Gardens Day on May 4 and the Towsontown Spring Festival on May 6 & 7!

Nancy

TOWSON LIVE

P.O. Box 1475
Baltimore, Maryland 21203

www.bge.com



Towson Ph. 4 BGE Operation Pipeline Project

Dear BGE Customer,

BGE plans to upgrade the aging, underground natural gas mains in your neighborhood and throughout our service area to continue to deliver natural gas safely and reliably (see map of **Towson Phase 4 - Operation Pipeline Project** on reverse). As part of this program, BGE will be upgrading the service lines and piping materials delivering natural gas to individual properties.

BGE authorized contractor **Northern Pipeline Contractors (NPL)** will be replacing the gas mains in the street and connecting customers' properties to the new gas system. This will require excavating the roads to access the gas mains, necessitating temporary lane closures and metal plates to cover the excavations in the off-hours. You may experience noise, dust, and debris. We will work to minimize the disturbance and we appreciate your patience.

During this process, our contractors will need unobstructed access to both the inside and outside of some properties to access the current gas equipment location, prepare for the service transfer, and install any necessary piping to connect your property to the upgraded equipment. You may not have gas service for several hours during the transfer process as contractors work to renew the service, test, and relight any gas-fed appliances. The pressure regulator device and an emergency shut-off valve will be installed on the exterior of your property requiring possible spot excavations in your yard and/or sidewalk. Once all gas equipment in your neighborhood is upgraded, BGE's paving contractor will repave disturbed road surfaces and replace temporary sidewalk patches with new concrete.

If appointments are necessary, you will be contacted directly, through a phone call or by a door hanger that will include the contractor's contact information. →



Please contact BGE Operation Pipeline at **410-470-7700** or **operationpipeline@bge.com** with any questions or concerns. Include your address and reference the **Towson Ph. 4 Project** in your message. You can learn more about the process and FAQs by visiting www.BGE.com/OperationPipeline. We thank you in advance for your patience and cooperation during this project.

Sincerely,

William Schindler
Sr. Project Manager, BGE

TOWSON LIVE

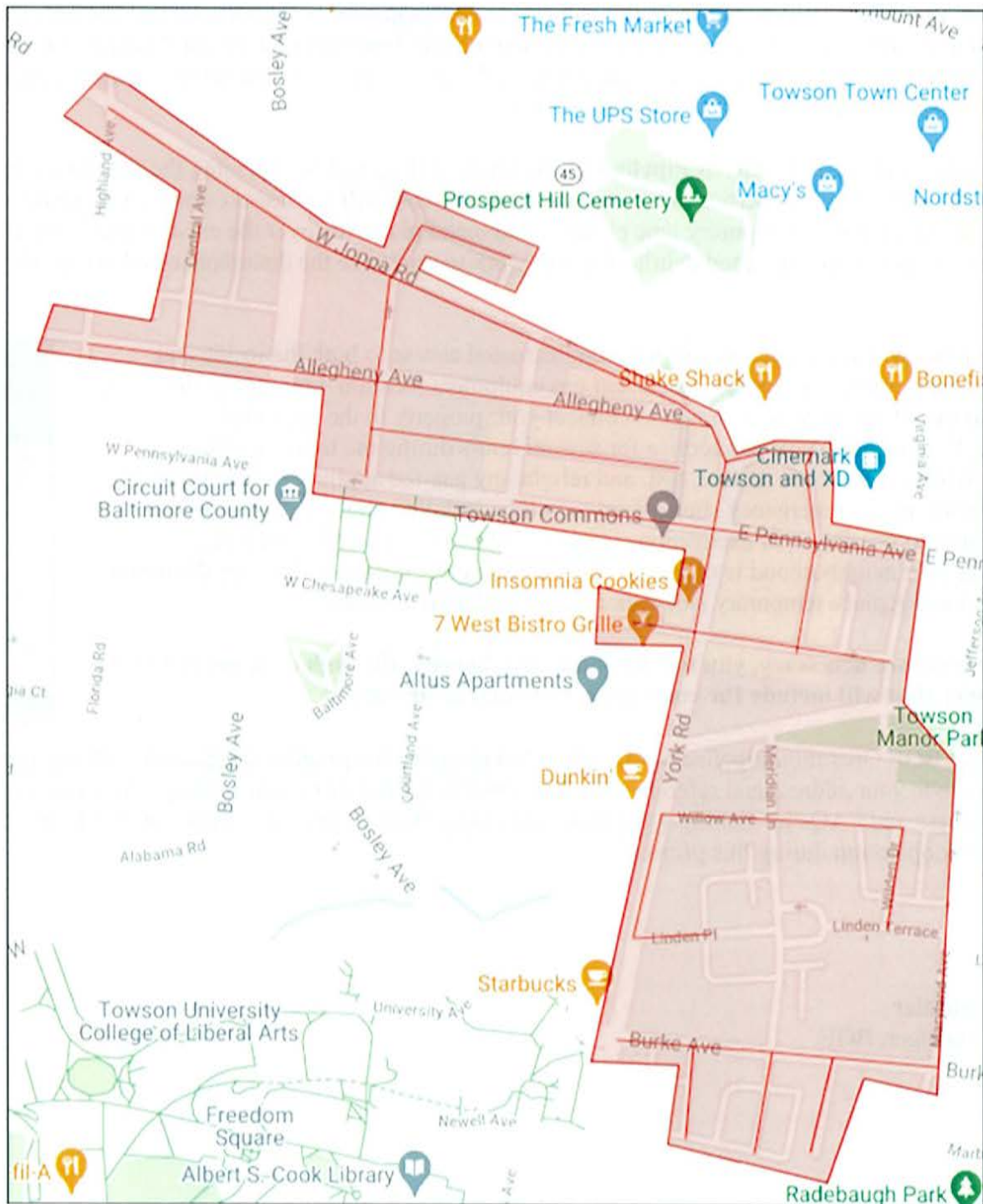


bgeSM

AN EXELON COMPANY

[Towson Phase 4]

Figure 1: Towson Ph 4 Operation Pipeline job shown shaded in red with the streets to be worked highlighted.



TOWSON LIVE

Lavish Furniture Flips & Interior Design Grand Opeing & Ribbon Cutting!



TOWSON LIVE

Silks Sports Bar Grand Opening & Ribbon Cutting



TOWSON LIVE

Mr. Fries Man Grand Opening & Ribbon Cutting



2022-2023 Towson Chamber Board of Directors



NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



Chopt Towson

Niki Conrad
806 Dulaney Valley Road
Towson, MD 21286
667-262-1011
Restaurant



Saffer Plumbing and Electric

Chris Saffer
4247 Harford Road
Baltimore, MD 21214
(410) 665-4238
Plumbing



The Sassy Skillet Cafe & Juice Bar

Glen Spurlock
502 Washington Ave (Suite 150)
818 Kenilworth Drive
Towson, MD 21204
(410) 853-7232
Restaurant

Please Join Us!

Board & Member Breakfast

Wednesday, May 17
8:00am - 9:00am

Must RSVP online.

Arrive early for Breakfast

Sheraton Baltimore North Hotel

903 Dulaney Valley Road
Towson, MD 21204

Have you renewed your membership for 2023?

Membership can be renewed
by sending a check to the
Chamber office or over the
phone via credit card:
410-825-1144

Questions? Contact Calixta
calixta@towsonchamber.com

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

TOWSON LIVE

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Dogtopia of Towson: alexander.davis@dogtopia.com

Two free weeks daycare enrollment for Towson Chamber Members.

The Mine- Anne Marie Barbour annmarie@themine.fit

As a member of the Towson Chamber you have access to The Mine Corporate Membership. Remember you don't need 5 or more, anyone from the Towson Chamber can get it, IF your company wants to get this rate, they will have to get 5 or more.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Charles Village Pub & Patio- Melony Wagner melony@cvptowson.com

20% off to members for food, beverages, and catering. This offer cannot be combined with any other discount or promotion.

Towson University- Chunta Rivers crivers@towson.edu

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

The Point in Towson – Erica Russo, erica@thepointtrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

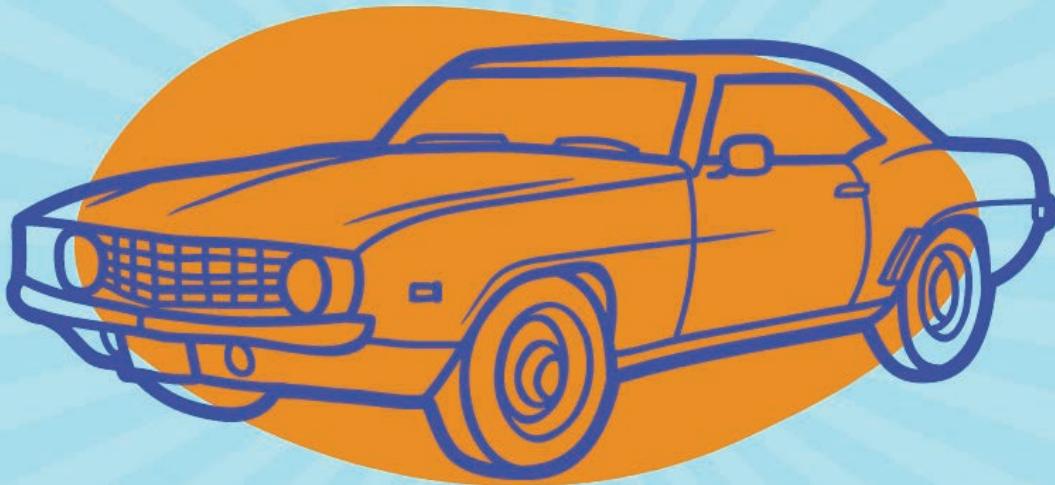
Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!

TOWSON LIVE



CAR SHOW



Saturday, May 6th: 10AM-2PM

Sunday, May 7th: 12PM-4PM

LIMITED AVAILABILITY!

Register @ www.towsontownfestival.com/applications

THE BLUE  FOUNDATION



BEYOND THE NUMBERS

Who We Are

Apex Commercial Capital is a wholly owned subsidiary of Firsttrust Bank, Maryland's Family Owned Bank. Apex is a full-service lender whose focus is providing financing solutions to small businesses.

At Apex Commercial we look beyond the numbers, listening to each client's unique story to find the right funding solution.

Our equipment financing programs provide support and solutions to our nationwide vendor partners for any equipment needs.

What Apex Offers

- Same-day funding
- Approvals in hours
- Industry leading programs
- Personal one-on-one support
- Online finance tools
- Customized reporting
- Marketing and trade show support

Contact us today about our equipment financing solutions, and ask about our Referral Partnership Program

**FOR MORE INFORMATION
ON OUR VENDOR DIRECT
PROGRAMS CONTACT:**

Pat Hasher

Commercial Account Executive,
serving the Baltimore region

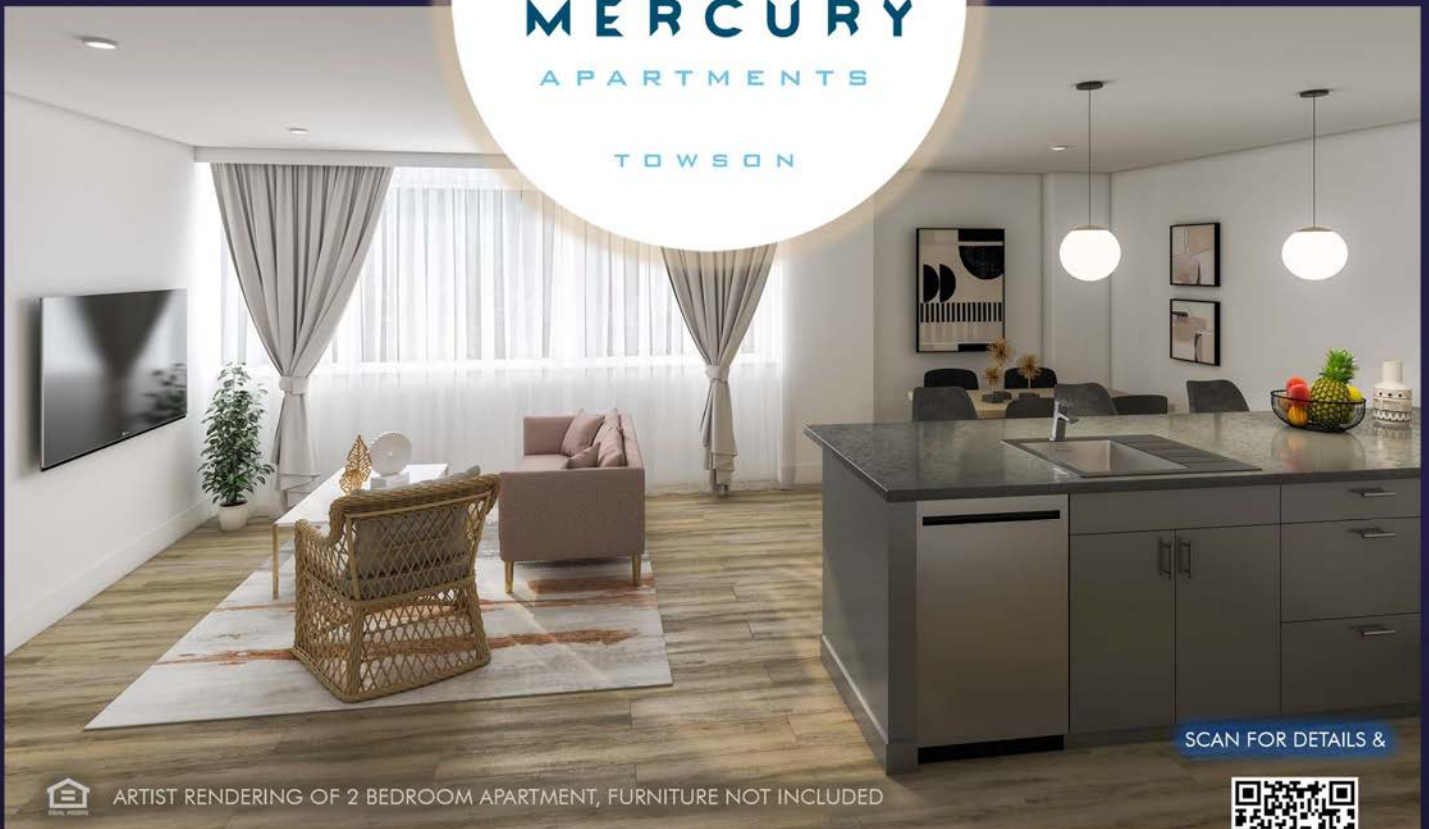
267-470-1913 | phasher@apexcommercial.com



TOWSON LIVE

COMING SOON!

LIVE • WORK • PLAY
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

TOWSON LIVE

2022-2023 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Emily Brophy
President
Tan & Associates



Tom Gronert
Vice President
UM St. Joseph
Medical Center



Anthony DiMartino
Treasurer
Communications
Electronics, Inc.



Natalie Martz
Secretary
Chick-fil-A



Brandon Simpson
Past President
Palisades of Towson

BOARD MEMBERS

Jon Christiana, C&E Financial Services

Tracy Carroll, Rosedale Federal Savings & Loan

Charles Connolly, Farmers Insurance Group

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, Compass

C.R. Hogendorp, American National Insurance

Trevor Iles, Towson University

Michele Ewing, Goucher College

Mark Shulman, DDS

Ed Kilcullen

Gregg Landry, BlueRock Productions

Kevin Murphy, Beacon Light Mortgage

Deborah Phelps, Education Foundation of

Baltimore County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Steve Norris, Financial Fitness

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
*Marketing &
Program Director*



Sydney Waters
*Membership
Coordinator*



Joseph O'Donnell
*Community
Ambassador*

2023 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$325
_____ 21-30 employees: \$425
_____ 31-45 employees: \$475
_____ 46-75 employees: \$525
_____ 76-100 employees: \$575
_____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues
investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2022-2023**

**Winterfest & Baltimore County
Tree Lighting**

Towson Beautification Program

**Towson 4th of July Parade &
Race**

Taste of Towson

Chamber Golf Tournament

Gardens Day

**For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863