

# TOWSON LIVE

April 2023



## Inside this Issue

Spring Festival & Gardens Day	1
Security Grant	2
Roggenart Ribbon Cutting	3
Kung Fu 12 Ribbon Cutting	4
Eagle Title Riboon Cutting	5
March Cocktail Party	6
Mr. Fries Grand Opening	7
Board of Directors	8
New Members	9
April Breakfast	10
Member-to-Member	11
Feel Good 5k & Fun Run	12
TU Spring Fan Fest	13
Firsttrust APEX Commerical Capital	14
Rosedale Federal Business	15
Towson Library Book Sale	16
Trialliance Leasing	17
Spring Festival Car Show	18
Mercury Apartments	19
Board of Directors	20



CARNIVAL • FOOD TRUCKS • VENDORS  
BEER GARDEN • LIVE PERFORMANCES

### FREE ENTRY & LIVE MUSIC BY:

Gravity - Southland (formerly Day Drinkin' - Crushing Day)  
Doc Marten & the Flannels - Kelly Bell Band

400 Washington Avenue, Towson MD 21204

[www.towsontownfestival.com](http://www.towsontownfestival.com) 410-825-1150 [f @towsontownspringfestival](https://www.facebook.com/towsontownspringfestival) [@towsonchamber](https://www.instagram.com/towsonchamber)



## Towson GARDENS DAY Thursday, May 4th

10 am-3 pm

Upper Pennsylvania Avenue

PLANTS • FOOD TRUCKS • CRAFTS • LIVE MUSIC

[f](https://www.facebook.com/towsongardensday) Connect with us on Facebook @towsongardensday

[i](https://www.instagram.com/towsonchamber) Connect with us on Instagram @towsonchamber

# TOWSON LIVE

Hello Towson Chamber Members and Friends,

As all of you know, our community went through some very challenging times in February. Since then, we have been working with the County and State to come up with some added security measures. With the support from the County Executive and the County Council, we applied for a grant for 6 security officers and additional funding for surveillance cameras in alleys and parking lots. Wolf Professional Security will be starting today, March 31, 2023. So when you see the security officers walking around Towson, please welcome them to our community.

Over the next few months we will be installing additional cameras on buildings that do not have them and in alleys and parking lots. We will also be working with BG&E and property owners to install additional lighting where needed.

In 2023 the chamber will be applying for almost \$500,000 to keep our community safe and to promote our businesses.

In the next few weeks, we will be sending you an invitation to a meeting where we will be discussing other opportunities for funding for community improvements.

Please let me know if you have any questions

Best,

Nancy Hafford  
Executive Director





# TOWSON LIVE

## Roggenart Grand Opening & Ribbon Cutting!





# TOWSON LIVE

## Kung Fu 12 Sushi Grand Opening & Ribbon Cutting!





# TOWSON LIVE

## Eagle Title- Towson Ribbon Cutting!





# TOWSON LIVE

## Towson Chamber of Commerce March Cocktail Party





TOWSON LIVE



MR. FRIES  
TOWSON, MD

**GRAND  
OPENING**

**APRIL 1** RIBBON CUTTING 11AM  
**419 YORK RD TOWSON, MD 21204**  
FREE GIVEAWAYS & LIVE DJ

HOURS 11AM TO 10PM (SUNDAY-THURSDAY) 11AM TO 1AM (FRIDAY-SATURDAY)  
OPEN 7 DAYS A WEEK

## 2022-2023 Towson Chamber Board of Directors





## NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



### **MEGAH SoftWash of Baltimore**

Jacob Kosiba  
9833 Fox Hill Rd  
Perry Hall, MD 21128  
(410) 207-2867  
Pressure Washing Service



### **Security Infrastructures LLC**

Vladimir Musman  
1134 York Road, Suite 201  
Lutherville, MD 21093  
(410) 701-2676  
Full IT Consulting Firm



### **Kung fu 12 Sushi**

David Hou  
416 York Road  
Towson, MD 21204  
(240) 338-1082  
Restaurant



### **Satori Wellness Center**

Susan McIntosh  
200 East Joppa Road  
Towson, MD 21286  
(410) 296-4222  
Acupuncturist



### **Eagle Title- Towson**

Betsy Jiranek  
16 Willow Avenue  
Towson, MD 21204  
(410) 825-2582  
Title Company



*Please Join Us!*

## **Board & Member Breakfast**

Wednesday, April 19

8:00pm - 7:00am

*Please RSVP online.*

*Arrive early for Breakfast*

## **Sheraton Baltimore North Hotel**

903 Dulaney Valley Road

**2nd Floor, Lindsay Ballroom**

Towson, MD 21204

## **Have you renewed your membership for 2023?**

Membership can be renewed  
by sending a check to the  
Chamber office or over the  
phone via credit card:  
**410-825-1144**

Questions? Contact Calixta

## **Advertising & Promotion Opportunities**

### **One-Page Insert**

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

### **Email Sponsorship**

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

### **Towson Times**

Advertise in the Towson Times (costs vary)

### **Questions?**

Contact: Nancy Hafford  
[nancy@towsonchamber.com](mailto:nancy@towsonchamber.com)



# TOWSON LIVE

## Member-to-Member Benefits

*Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.*

### **Dogtopia of Towson: alexander.davis@dogtopia.com**

Two free weeks daycare enrollment for Towson Chamber Members.

### **The Mine- Anne Marie Barbour annmarie@themine.fit**

As a member of the Towson Chamber you have access to The Mine Corporate Membership. Remember you don't need 5 or more, anyone from the Towson Chamber can get it, IF your company wants to get this rate, they will have to get 5 or more.

### **Staples**

10% off in-store purchases and 20% off printing and marketing services.

### **Charles Village Pub & Patio- Melony Wagner melony@cvptowson.com**

20% off to members for food, beverages, and catering. This offer cannot be combined with any other discount or promotion.

### **Towson University- Chunta Rivers crivers@towson.edu**

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

### **Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -**

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

### **Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com**

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

### **Integrated Pest Services - Sandy Jenkins, service@ipspest.com**

10% off of all pest services for Towson Chamber members

### **RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com**

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

### **The Point in Towson – Erica Russo, erica@thepointtrg.com**

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

## The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!





## Run to Support Mental Health Wellness for All!

### Join us on Saturday, April 29

Get into the spring of things and join us April 29 for our first-ever Feel Good 5K & Fun Run! Race—or walk at your own pace—through Sheppard Pratt's historic Towson campus and surrounding neighborhoods, in support of improved mental health for everyone. Bring the whole family and celebrate mental wellness together with us! Finish-line fun includes music, family-friendly activities, treats from Smoothie King Timonium and MOM's Organic Market Timonium, and more.

All proceeds from the Feel Good 5K & Fun Run support the care and services of the people who turn to us for help. Get active, get involved, and help make a difference.

**Register Today**  
Only \$30 for the 5K | USE CODE SP30



**TOWSON LIVE**



# **SPRING FAN FEST**

***SAT, APR. 22 • 3 PM • UNITAS STADIUM***

- OPEN FOOTBALL PRACTICE
- INTERACTIVES & INFLATABLES
- FOOD VENDORS
- MEET COACH SHINNICK AND STUDENT-ATHLETES FROM MULTIPLE SPORTS
- FAMILY FUN AND MORE!







## BEYOND THE NUMBERS

### Who We Are

Apex Commercial Capital is a wholly owned subsidiary of Firsttrust Bank, Maryland's Family Owned Bank. Apex is a full-service lender whose focus is providing financing solutions to small businesses.

At Apex Commercial we look beyond the numbers, listening to each client's unique story to find the right funding solution.

Our equipment financing programs provide support and solutions to our nationwide vendor partners for any equipment needs.

### What Apex Offers

- Same-day funding
- Approvals in hours
- Industry leading programs
- Personal one-on-one support
- Online finance tools
- Customized reporting
- Marketing and trade show support

**Contact us today about our equipment financing solutions, and ask about our Referral Partnership Program**

**FOR MORE INFORMATION  
ON OUR VENDOR DIRECT  
PROGRAMS CONTACT:**

### Pat Hasher

Commercial Account Executive,  
serving the Baltimore region

267-470-1913 | [phasher@apexcommercial.com](mailto:phasher@apexcommercial.com)



## Check us out for your Business Banking needs!

Stop by or call Allison Murray at our Towson branch: 410.377.4330 or Julie Reynolds at our Timonium branch: 410.970.6225



Your neighbor.  
Your guide.  
Your bank.

Abingdon | Arbutus | Bel Air | Dundalk | Forest Hill | Overlea | Parkville  
Pasadena | Perry Hall | Rosedale | Timonium | Towson | White Marsh



[rosedalefederal.com](http://rosedalefederal.com)





FRIENDS OF THE TOWSON LIBRARY

# BOOK SALE

April 12 - April 15, 2023



GENTLY USED BOOKS

ALL SUBJECTS

LOTS OF CHILDREN'S BOOKS

**Wednesday, April 12**

12:00 p.m. – 7:00 p.m.



**Thursday, April 13**

12:00 p.m. – 7:00 p.m.

**Friday, April 14**

9:00 a.m. – 4:00 p.m.

**Saturday, April 15**

10:00 a.m. – 2:00 p.m.

Bulk Pricing: \$5/foot

320 York Rd.  
Towson, Maryland  
First Floor

## FOR LEASE

## RETAIL & OFFICE SPACE PRIME TOWSON LOCATION

22 W. Pennsylvania Avenue  
Towson, Maryland 21204

FIRST FLOOR RETAIL AVAILABLE:  
2,588 - 5,879 s.f. with Signage &  
Drive-thru Window



For more information,  
please contact:

**Christopher Smith, SIOR**  
410-472-3510 x108  
410-382-1869 (mobile)  
csmith@trialliance.com

**Andrew Brink**  
410-472-3510 x109  
518-225-8244 (mobile)  
abrink@trialliance.com

22 W. Pennsylvania Ave.  
Suite 600  
Towson, MD 21204

[www.trialliance.com](http://www.trialliance.com)

### HIGHLIGHTS

- Office suites range from 357 s.f. to 1,676 s.f.
- Available for immediate occupancy.
- Convenient parking on-site for \$80 per space per month.
- All offices include windows with views of Towson.
- Building amenities include Coffee Talk Cafe on the first floor.

## TriAlliance

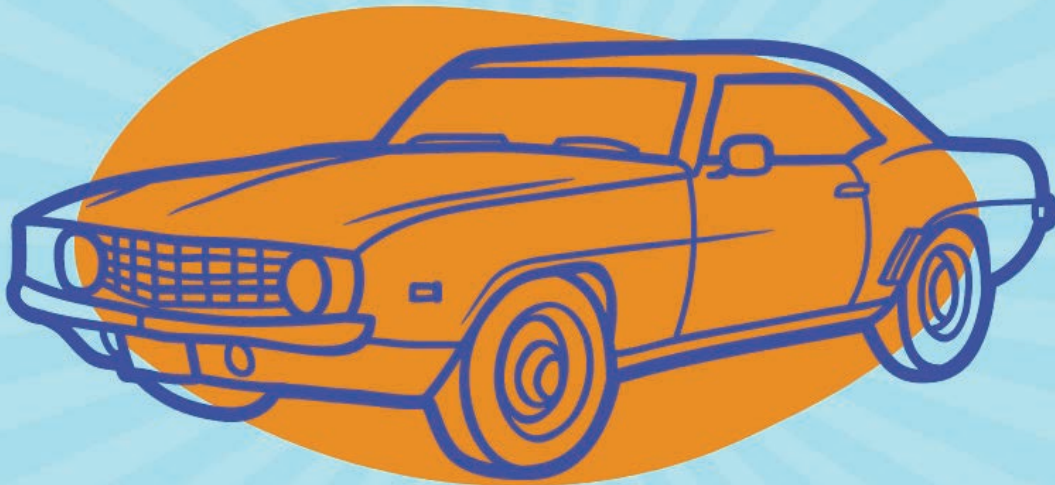
COMMERCIAL REAL ESTATE SERVICES



# TOWSON LIVE



## CAR SHOW



Saturday, May 6th: 10AM-2PM

Sunday, May 7th: 12PM-4PM

LIMITED AVAILABILITY!

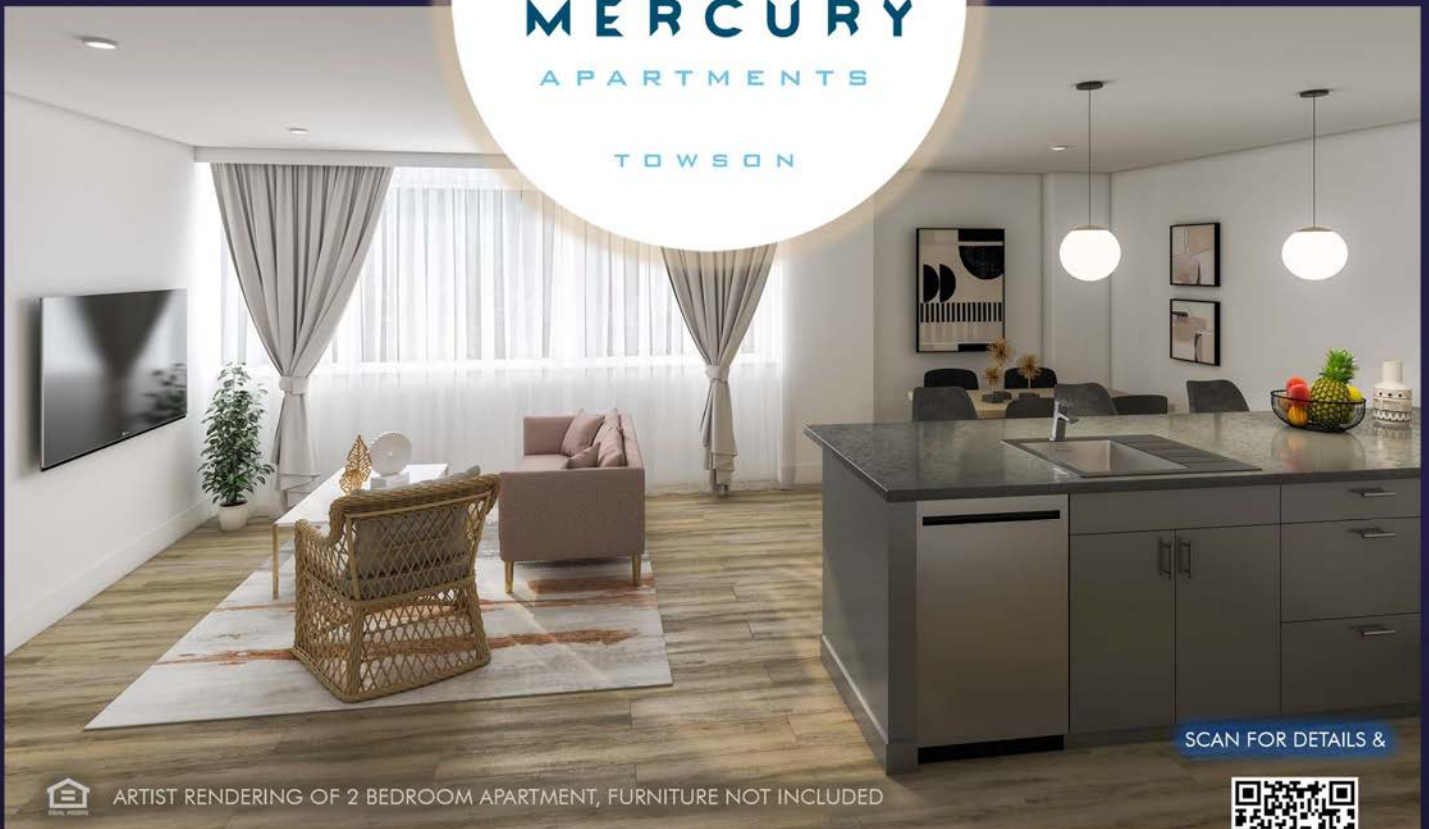
Register @ [www.towsontownfestival.com/applications](http://www.towsontownfestival.com/applications)

THE BLUE  FOUNDATION

TOWSON LIVE

COMING SOON!

LIVE • WORK • PLAY  
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST  
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square  
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!



# TOWSON LIVE

## 2022-2023 TOWSON CHAMBER BOARD OF DIRECTORS

### OFFICERS



**Emily Brophy**  
*President*  
Tan & Associates



**Tom Gronert**  
*Vice President*  
UM St. Joseph  
Medical Center



**Anthony DiMartino**  
*Treasurer*  
Communications  
Electronics, Inc.



**Natalie Martz**  
*Secretary*  
Chick-fil-A



**Brandon Simpson**  
*Past President*  
Palisades of Towson

### BOARD MEMBERS

Jon Christiana, C&E Financial Services

Tracy Carroll, Rosedale Federal Savings & Loan

Charles Connolly, Farmers Insurance Group

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, Compass

C.R. Hogendorp, American National Insurance

Trevor Iles, Towson University

Michele Ewing, Goucher College

Mark Shulman, DDS

Ed Kilcullen

Gregg Landry, BlueRock Productions

Kevin Murphy, Beacon Light Mortgage

Deborah Phelps, Education Foundation of

Baltimore County Public Schools

Kaitlin Radebaugh, Radebaugh Florist  
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &  
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Steve Norris, Financial Fitness

### Towson Chamber Staff:



**Nancy Hafford**  
*Executive Director*



**Calixta Eraso**  
*Marketing &  
Program Director*



**Sydney Waters**  
*Membership  
Coordinator*



**Joseph O'Donnell**  
*Community  
Ambassador*

## 2023 MEMBERSHIP APPLICATION

Business Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Type of Business as listed in the Yellow Pages: \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

### Please check the appropriate values:

\_\_\_\_\_ 1-20 employees: \$325

\_\_\_\_\_ 21-30 employees: \$425

\_\_\_\_\_ 31-45 employees: \$475

\_\_\_\_\_ 46-75 employees: \$525

\_\_\_\_\_ 76-100 employees: \$575

\_\_\_\_\_ Over 100 employees: \$1,000

### Plus \$30 one-time application fee

= Total Investment \$ \_\_\_\_\_

Return this application with your dues  
investment made payable to:

Towson Chamber of Commerce

44 W. Chesapeake Avenue

Towson, MD 21204

*To pay by credit card, please call the chamber office: 410-825-1144*

**Add sponsorship opportunities  
for 2022-2023**

**Winterfest & Baltimore County  
Tree Lighting**

**Towson Beautification Program**

**Towson 4th of July Parade &  
Race**

**Taste of Towson**

**Chamber Golf Tournament**

**Gardens Day**

**For more information on  
sponsorship packages, contact the  
chamber office:  
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.





**Towson Chamber of Commerce**

44 W. Chesapeake Avenue  
Towson, MD 21204

[info@towsonchamber.com](mailto:info@towsonchamber.com)

Phone: 410-825-1144

Fax: 410-832-5863