

# TOWSON LIVE

October 2022



## Inside this Issue

Taste of Towson Sponsors	1
Towson Fall Festival	2
Taste of Towson	3
Uptown Roar	4
Pressure Washing	5
Farmers Market	6
Board of Directors	7
New Members	8
October Member Meeting	9
Member-to-Member	10
Towson Elks Craft Fair	11
TU Baseball Golf Outing	12
Loch Raven Mock Interview	13
Baltimore's Best Fest	14-15
Sweet Green Catering	16
The Mine Corporate Membership	17
Jerry's Toyota	18
Mercury Apartments	19
Board of Directors	20
2022 Member Application	21



10th Annual

# TASTE of TOWSON

## THANK YOU TO OUR SPONSORS



## THANK YOU TO OUR RESTAURANTS



# TOWSON LIVE

## 2022 Towson Fall Festival



Check out the highlight video on our Towson Chamber Facebook page

# TOWSON LIVE

## 10th Annual Taste of Towson



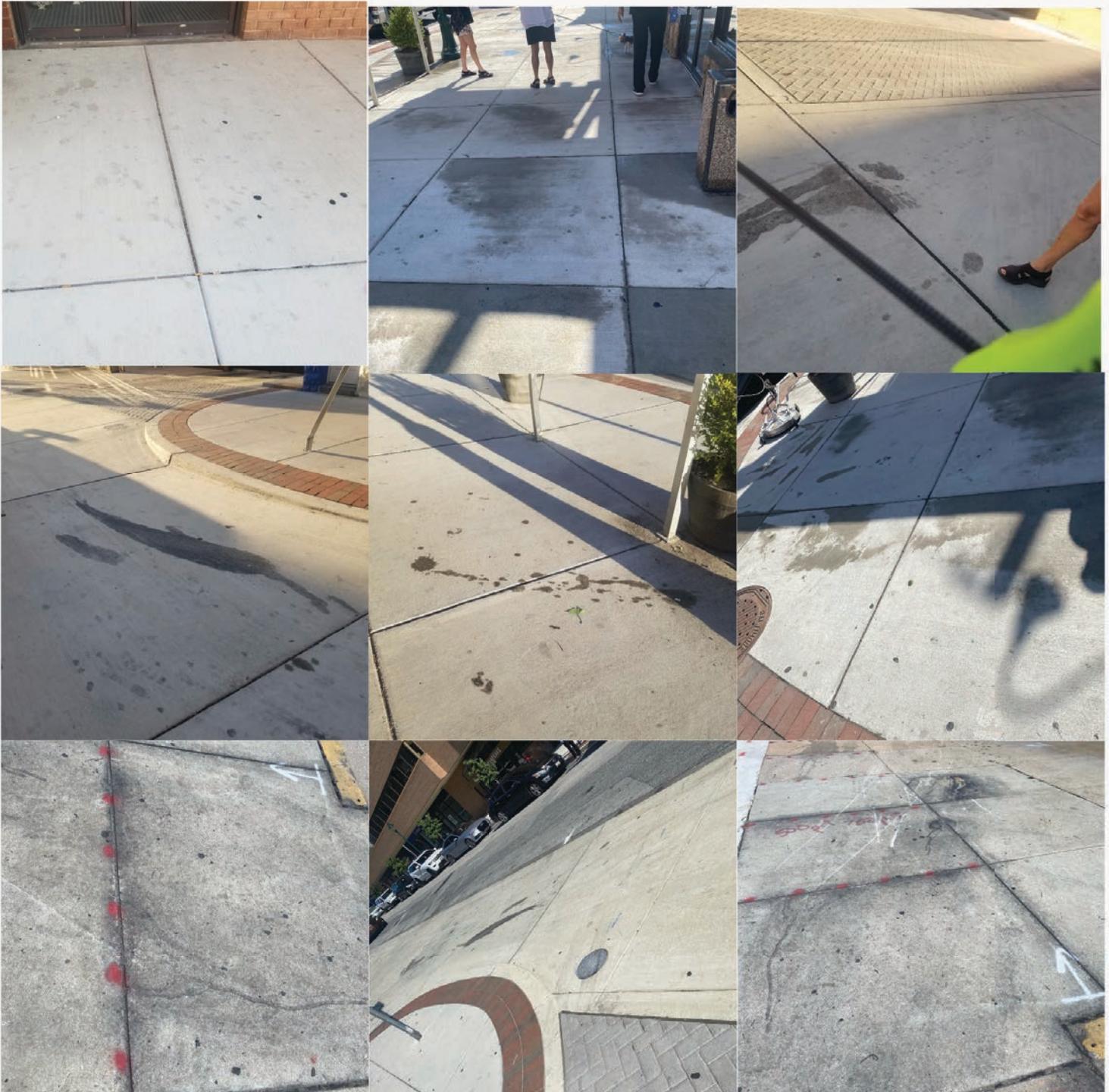
# TOWSON LIVE

## 2nd Annual Uptown Roar



# TOWSON LIVE

Thanks to a State Grant we were able to pressure wash the high traffic area sidewalks in Towson



**TOWSON LIVE**

# *Towson Farmers Market Every Thursday!*

**JUNE 2 - NOVEMBER 17  
10:30AM-2:30PM  
ON ALLEGHENY AVE  
BETWEEN YORK RD &  
WASHINGTON AVE**



[www.towsonchamber.com](http://www.towsonchamber.com)

410-825-1144

@TowsonFarmersMarket

## 2022-2023 Towson Chamber Board of Directors



## NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



### **The Gourmet at Kenilworth**

Criag Rinkerman  
846 Kenilworth Drive  
Towson, MD 21204  
(144) 349-1712  
Restaurant

### **Kotroco & Associates, LLC**

Tim Kotroco  
305 Washington Avenue, Suite 502  
Towson, MD 21204  
(410) 299-2943  
Law



### **Clarity Centers**

Shawn Hales  
305 W. Chesapeake Avenue, Suite 501  
Towson, MD 21204  
(410) 853-7773  
Therapy

*Please Join Us!*

## **October Board & Member Meeting**

Wednesday, October 19  
8:00am - 9:00am

*Arrive early for breakfast*

## **Sheraton Baltimore North Hotel**

903 Dulaney Valley Road  
Towson, MD 21204

## **Have you renewed your membership for 2022?**

Membership can be renewed by sending a check to the Chamber office or over the phone via credit card:  
**410-825-1144**

Questions? Contact Calixta  
[calixta@towsonchamber.com](mailto:calixta@towsonchamber.com)

## **Advertising & Promotion Opportunities**

### **One-Page Insert**

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

### **Email Sponsorship**

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

### **Towson Times**

Advertise in the Towson Times (costs vary)

### **Questions?**

Contact: Nancy Hafford  
[nancy@towsonchamber.com](mailto:nancy@towsonchamber.com)

# TOWSON LIVE

## Member-to-Member Benefits

*Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.*

### **The Mine- Anne Marie Barbour [annmarie@themine.fit](mailto:annmarie@themine.fit)**

As a member of the Towson Chamber you have access to The Mine Corporate Membership. Remember you don't need 5 or more, anyone from the Towson Chamber can get it, IF your company wants to get this rate, they will have to get 5 or more.

### **Staples**

10% off in-store purchases and 20% off printing and marketing services.

### **Towson University- Chunta Rivers [crivers@towson.edu](mailto:crivers@towson.edu)**

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

### **Nancy Hofmann, Compass Realty & Live Towson- [Nancy.Hofmann@compass.com](mailto:Nancy.Hofmann@compass.com) -**

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

### **Fully Promoted Towson - Jessica Joyce, [jessica.joyce@fullypromoted.com](mailto:jessica.joyce@fullypromoted.com)**

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

### **Integrated Pest Services - Sandy Jenkins, [service@ipspest.com](mailto:service@ipspest.com)**

10% off of all pest services for Towson Chamber members

### **RISE Biscuits and Donuts – David Brindza, [towson@risebiscuitsdonuts.com](mailto:towson@risebiscuitsdonuts.com)**

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

### **Roland Park Chiropractic – Dr. Silke Laub, [DrLaub@rolandparkchiropractic.com](mailto:DrLaub@rolandparkchiropractic.com)**

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

### **The Point in Towson – Erica Russo, [erica@thepointrg.com](mailto:erica@thepointrg.com)**

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

## The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!

# CRAFT FAIR



*Saturday, November 5th*

**2-6 PM**

Holiday Wreaths \* Hand Crafted Ornaments \* Handmade Jewelry & Accessories

Hand Painted Glassware \* Skincare Products

Local Art \* Wine Gifts \* Sports Products \* Baked Goods \* Stationary

And More!

Pit Beef & Other BBQ Deliciousness available from **So Good BBQ**

Proceeds benefit our Charitable Giving Fund (501C3)

Veterans, Children's, & Scholarship Programs



4 West Pennsylvania Avenue  
In the Heart of Towson





## GOLF OUTING

 #UNITEDWEROAR

### Towson Baseball Golf Outing 2022

Dear Towson Community Businesses:

My name is Debra Janove and my son Josh is a Freshman who just joined the Towson Baseball team this year. My husband Jerry and I own a Meeting & Event planning company and have offered to assist with this year's Towson Baseball Team's golf tournament fundraiser. I am reaching out to the local Towson businesses asking for their support in our upcoming tournament. If you are able to assist, we will recognize your business during the day of the tournament and at the dinner following the event.

The tournament is being held at the Greystone Golf Club on **Friday, October 21, 2022 at 11:30am**. There are several ways you can help:

#### **Sponsorships**

Become a sponsor! There are several options/levels. Click the link below to see what is available. Please note, no amount is too small, every little bit helps! Please forward the following link to any business, family member or friend you think might be interested in becoming a sponsor!

[2022 Towson Baseball Golf Outing \(regfox.com\)](https://regfox.com)

#### **Play In the Tournament**

Play as a single or as a foursome! Click here to sign up – first come, first serve!

[2022 Towson Baseball Golf Outing \(regfox.com\)](https://regfox.com)

#### **Donations For Auction Items**

We will be having a silent auction during the dinner following the golf tournament and are in need of auction items/services! Please email me at [djacobs@rmcmeetings.com](mailto:djacobs@rmcmeetings.com) if you have any auction items/services you wish to donate or if you have any suggestions or ideas on getting items donated.

As you all know, it takes a village to put any fundraiser together successfully. We truly hope you will be able to participate in some way and we appreciate your assistance in advance. Please do not delay, sign up as soon as possible so we can get things moving along.

Thank you in advance,

Debra Janove

Managing Partner  
RMC Meetings & Events  
e. [djacobs@rmcmeetings.com](mailto:djacobs@rmcmeetings.com)  
w. [www.rmcmeetings.com](http://www.rmcmeetings.com)  
[Linkedin](#) | [Facebook](#) | [Twitter](#) | [Instagram](#)

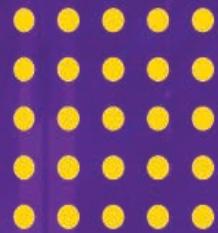


LOCH RAVEN HIGH SCHOOL

# SENIOR MOCK INTERVIEW DAY

THURSDAY, OCT. 27, 2022  
7:45AM - 10:45AM

**SIGN UP TO BE A  
INTERVIEWER  
TODAY!**



# BALTIMORE'S BEST FEST

SATURDAY, OCTOBER 29 12-4 PM

**HAY RIDE**  
**GAMES & CONTESTS**  
**HORSE RIDES**  
**PUMPKINS**  
**INFLATABLES**

CALL (410) 882-0807  
[RCCKINGDOMKIDZ.COM](http://RCCKINGDOMKIDZ.COM)



"These materials are neither sponsored by nor endorsed by the Board of Education of Baltimore County, the Superintendent or this school or office."

## BALTIMORE'S BEST HARVEST FESTIVAL 2022 (Business Advertisement & Sponsorship Agreement)

**Activity Event:** FALL HARVEST FESTIVAL      **Date:** OCTOBER 29, 2022  
**Coordinator:** Julie Traut      **Time:** 12:00 p.m. – 4:00 p.m.  
**Telephone:** (410) 882-0807      **Location:** 1607 Cromwell Bridge Rd. (21234)  
**Fax:** (410) 882-7163      **Website:** [www.rcckingdomkidz.com](http://www.rcckingdomkidz.com)

### Business Information:

Business's Name: \_\_\_\_\_ Owner: \_\_\_\_\_  
Business Phone Number: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Company Website: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

### Sponsorship Level:

\* Please see sponsorship descriptions to determine which level best suits your needs.

- |                                                     |          |
|-----------------------------------------------------|----------|
| <input type="checkbox"/> Event Sponsor              | \$ 1,000 |
| <input type="checkbox"/> Event Partner              | \$ 500   |
| <input type="checkbox"/> Advertising/Vendor Partner | \$ 250   |
| <input type="checkbox"/> Game Sponsor               | \$ 150   |

Enclosed is our contribution of: \$ \_\_\_\_\_ I have also enclosed the advertisement as I wish for it to appear (*Digital files should be high-resolution .jpg, .png, or .psd*)

As the above-named business owner, I accept personal financial responsibility for all loaned tables, chairs, and other equipment borrowed from Camp Rock or Rock City Church (RCC) during the Fall Festival. I agree to return all materials belonging to Camp Rock or RCC in their original condition and understand that I am liable for replacing the items not returned or damaged. I understand that photographs containing images of my business, or its representative may be used in future event promotional materials and publications. Additionally, all promotional material to be distributed to event participants must be approved by the festival coordinator and be suitable for young children and families. Lastly, I agree to hold harmless RCC, its partners, and its representatives for any illness, injuries, accidents, or damage to personal property that may occur. I understand that should I pursue legal action against RCC and/or its representatives, I am responsible for all fees. Business sponsorships are non-refundable for any reason.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### Payment Information

Name on Card: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Expiration: \_\_\_\_\_ / \_\_\_\_\_ SEC: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Card Holder's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## sweetgreen catering

Delicious, individually packaged salads and grain bowls for any size group.  
Order in just a few taps at [catering.sweetgreen.com](https://catering.sweetgreen.com).



## Why sweetgreen Catering?

### Flexible

Whether you need food tomorrow or next month, ordering online is a breeze. Pay by card, ACH or check.

### Affordable

Regular menu pricing with no markups. Choose delivery, or pick up your order to skip the fee.

### Fresh + Healthy

Choose from a variety of locally sourced salads, warm bowls, sides and bottled drinks to suit all dietary needs.

## Let us bring the bowls to your next event

Get 25% off your first order\*  
with code **cateringsg25**

Visit [catering.sweetgreen.com](https://catering.sweetgreen.com)

\*Full terms at [bit.ly/sg-terms](https://bit.ly/sg-terms)



# TOWSON LIVE

## THE MINE



The future is Mine and it's yours for the taking. Experience a health and wellness concept like no other. Located within The Shops at Kenilworth, The Mine is committed to helping each and every member be the best version of themselves. We embrace business' who do the same with our Corporate Wellness Memberships.

### Five Studios, One Roof

Our five, unique boutique studios are led by Baltimore's best. Immerse yourself; enjoy BARRE, YOGA, RIDE+, YARD, FORM all under one roof.

### From Pre- to Post-Workout

Sweat it out in our Open gyM, relax in our luxury locker rooms with private IR Saunas, enjoy our Juice Bar, co-working LOUNGE, and more.

Be a VIP; enjoy exclusive membership discounts as a Corporate Wellness Partner:

### GYM PASS

**\$74 PER MONTH**

Regularly \$99 per month

- Innovative Open gyM
- Top-of-the-line Technogym equipment
- Connected cardio with virtual coaches
- Access to Personal + Small Group Training

### STUDIO MPASS

**\$150 PER MONTH**

Regularly \$249 per month

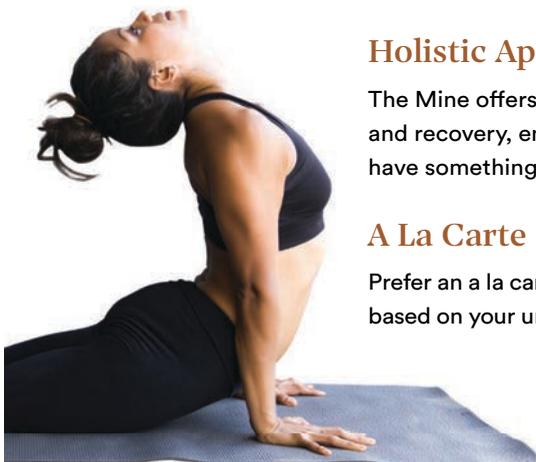
- Open gyM + UNLIMITED access to: BARRE, YOGA, RIDE+, YARD
- Luxury locker rooms with IR Saunas
- Co-working LOUNGE and Juice Bar
- FORM Class Packs available (5 and 10 packs)

### Holistic Approach

The Mine offers a range of solutions and support across mindset, nutrition, movement, and recovery, enabling members to round out their efforts to reach their goals. We have something for just about every mood, goal, taste, experience level, and schedule.

### A La Carte

Prefer an a la carte approach? Enjoy our Class Packs or Gift Cards or tailor a program based on your unique time, budget, and goals.



RSVP as a VIP. Contact Ann Marie Barbour, Director of Programming & Operations, to learn more or get started TODAY.

[ANNMARIE@THEMINE.FIT](mailto:ANNMARIE@THEMINE.FIT) | 443.966.MINE | [THEMINE.FIT](http://THEMINE.FIT)

# TOWSON LIVE

When you buy a car at **JERRY'S**,  
we throw in the dealership!

2022 Toyota  
**TACOMA**



- ✓ **Jerry's Extended Care** up to 4 Years/50K ✓ Car Washes for Life
- Miles of Factory Maintenance ✓ Tire Rotations for Life
- ✓ Complimentary 30K Mile Service ✓ GO GREEN Nitrogen Inflation
- ✓ Complimentary One Year of Maintenance & Roadside Assistance on all Pre-Owned Vehicles

**JERRY'S**  
It's About *you!*



8001 Belair Road Exit 32B  
410-661-5700  
[JerrysToyota.com](http://JerrysToyota.com)

Jerry's It's About You Loyalty benefits are eligible on all New vehicles purchased at Jerry's Auto Group after 1/1/16. Complimentary maintenance and roadside assistance are available on all pre-owned vehicles sold after 5/1/13. Prior sales excluded. See dealer for details.

# TOWSON LIVE

COMING LATE 2021  
LIVE • WORK • PLAY  
IN TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

**17 WEST**  
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square  
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

# TOWSON LIVE

## 2022-2023 TOWSON CHAMBER BOARD OF DIRECTORS

### OFFICERS



**Emily Brophy**  
*President*  
Tan & Associates



**Tom Gronert**  
*Vice President*  
UM St. Joseph  
Medical Center



**Anthony DiMartino**  
*Treasurer*  
Rosen, Sapperstein, &  
Friedlander



**Natalie Martz**  
*Secretary*  
Chick-fil-A



**Brandon Simpson**  
*Past President*  
Palisades of Towson

### BOARD MEMBERS

Jon Christiana, C&E Financial Services

Tracy Carroll, Rosedale Federal Savings & Loan

Charles Connolly, Farmers Insurance Group

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, Compass

C.R. Hogendorp, American National Insurance

Trevor Iles, Towson University

Michele Ewing, Goucher College

Mark Shulman, DDS

Ed Kilcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Kevin Murphy, Beacon Light Mortgage

Deborah Phelps, Education Foundation of

Baltimore County Public Schools

Kaitlin Radebaugh, Radebaugh Florist  
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &  
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Steve Norris, Financial Fitness

### Towson Chamber Staff:



**Nancy Hafford**  
*Executive Director*



**Calixta Eraso**  
*Marketing & Program  
Director*

## 2022-2023 MEMBERSHIP APPLICATION

Business Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Type of Business as listed in the Yellow Pages: \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

### Please check the appropriate values:

- \_\_\_\_\_ 1-20 employees: \$325
- \_\_\_\_\_ 21-30 employees: \$425
- \_\_\_\_\_ 31-45 employees: \$475
- \_\_\_\_\_ 46-75 employees: \$525
- \_\_\_\_\_ 76-100 employees: \$575
- \_\_\_\_\_ Over 100 employees: \$1,000

### Plus \$30 one-time application fee

= Total Investment \$ \_\_\_\_\_

Return this application with your dues investment made payable to:

Towson Chamber of Commerce  
44 W. Chesapeake Avenue  
Towson, MD 21204

*To pay by credit card, please call the chamber office: 410-825-1144*

**Add sponsorship opportunities  
for 2022-2023  
Winterfest & Baltimore County  
Tree Lighting  
Towson Beautification Program  
Towson 4th of July Parade &  
Race  
Taste of Towson  
Chamber Golf Tournament  
Gardens Day**

**For more information on  
sponsorship packages, contact the  
chamber office:  
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



**Towson Chamber of Commerce**

44 W. Chesapeake Avenue  
Towson, MD 21204

[info@towsonchamber.com](mailto:info@towsonchamber.com)

Phone: 410-825-1144

Fax: 410-832-5863