

TOWSON LIVE

November 2021



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BALTIMORE COUNTY CHRISTMAS TREE LIGHTING

FRIDAY, DECEMBER 3
6 PM - 7:30 PM

CHRISTMAS TREE LIGHTING

SANTA & MRS. CLAUS, THE GRINCH,
FROSTY, OLAF & SANTA'S HELPERS

INFLATABLE DECORATIONS &
CHRISTMAS LIGHTS

CHRISTMAS COOKIES

Sponsors:



Your neighbor.
Your guide.
Your bank.

TOWSON LIVE

October Board & Member Meeting at StarUP at the Armory



TOWSON LIVE

Community Clean-Up Day 2021



TOWSON LIVE

TOWSON FALL FESTIVAL



TOWSON LIVE

PARTY ON PENN "UPTOWN ROAR"



FIRSTTRUST BANK

GRAND OPENING



TOWSON LIVE

APRICOTLANE BOUTIQUE GRAND OPENING



Please Join Us!

Board & Member Breakfast Meeting

Wednesday, November 17
8:00am-9:00am

Breakfast is provided.

Sheraton Baltimore North Hotel

903 Dulaney Valley Road,
Towson, MD 21204

Please register online
www.towsonchamber.com

Free for Members
\$20 for Non-members

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

Maryland Local Marketing- Stacey Munsell smunsell@usbne.com

Special discounted price of \$600 for a year with the first month free on Maryland Local Deals website <https://marylandlocaldeals.com>.

Staples

10% off in-store purchases and 20% off printing and marketing services.

Towson University- Chunta Rivers crivers@towson.edu

Towson University and the Towson Chamber of Commerce have agreed to a corporate training partnership that provides access to professional development opportunities. The Towson Chamber of Commerce members are eligible to receive 20% off certification programs and 10% off fundamental programs.

AAA Club Alliance - Amy Lee, alee1@aaamidatlantic.com

Plus Membership for the price of a Classic Membership, (savings of \$48.50) for one year. To claim this discount, you must contact the Towson office at 410-616-1580 ext. 4365016, and reference the code TOWSON.

Nancy Hofmann, Compass Realty & Live Towson- Nancy.Hofmann@compass.com -

FREE professional home staging when you sell your home with Nancy Hofmann, Compass – Towson Office.

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo.

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

Slice of Towson – Paul Rizas, sliceoftowson@gmail.com

20% off any and all 20" XXL Family Sized pizzas

THB Bagels & Deli – Steve Warrick, stwarrick@thbgroup.biz

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at www.eatTHB.com or call 443-912-2249

The Point in Towson – Erica Russo, erica@thepointrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better.

Keep business in Towson and create a positive environment for our community!



We're moving!

**TOWSON FARMERS'
MARKET**
is moving to
WASHINGTON AVENUE

Starting on Thursday, November 4
10:30am - 2:30pm
in front of the Historic Courthouse
400 Washington Avenue

Just for Kicks



The Towson Outreach Team is proud to announce a campaign to supply new or "like new" shoes for those in need.

Shoes are one of the least donated, but most requested items from shelters nationwide. At this time we are asking for donation of both men's and woman's sized shoes that are either new or "like new".

We ask that anyone who would like to make a donation please call the Community Outreach Team at 410-887-5933 or email bfoley@baltimorecountymd.gov

BOO-LANEY PLAZA

**DULANEY PLAZA
INVITES**

**ALL FAMILIES AND THEIR CHILDREN
TO COME TRICK OR TREAT**

**WEAR YOUR FAVORITE
COSTUME AND ENJOY TREATS
FROM PARTICIPATING STORES**

FREE TO ALL!



DATES:

**SATURDAY OCTOBER 30TH, 2021 10AM-12PM
SUNDAY OCTOBER 31ST, 2021 12PM-2PM**


ADDRESS:

DULANEY PLAZA 828 DULANEY VALLEY ROAD TOWSON, MD 21204

Please register at:

WWW.DULANEYPLAZA.COM/HALLOWEEN-2021





Spooktacular
TRUNK
and/or
TREAT

DRESS UP & VISIT TRUNKS

It's our annual Trunk-or-Treat celebration! Wear costumes and visit decorated vehicles in a family-friendly, physically-distant setting! Fun for all ages! Bring a bag or bucket to collect treats. Wear face masks when needed. Invite friends!

October 31, 2021
3:00-4:30 PM

Outdoor event. Free parking.
Fun for all ages!

HOST A TRUNK

Decorate your trunk with a spooky or fun theme. Bring lots of individually-wrapped candy for guests. Place candy a safe distance from people and vehicles for contactless distribution. Set up by 2:30 PM required. Register trunks by midnight 10/24 to communications@towsonumc.org.



Get connected to



JOIN US FOR BUSINESS FOCUSED EVENTS

StarTUp Accelerator Showcase

October 8, 6–8 PM

Join the eight fellows of the StarTUp Accelerator to hear their pitches and to network with business and community leaders at the [StarTUp Accelerator Showcase](#).

ATHENAPowerLink® Baltimore Information Sessions

October 27 & November 11, 11 AM–12 PM

Join us at the StarTUp at the Armory for an [upcoming information session](#) to learn how our unique program can support your business venture.

Economic Outlook Forum

November 4, 8:30 AM Breakfast, 9 AM Forum

Join RESI and community and business leaders for the **2021 Economic Outlook Forum**. RESI Chief Economist Dr. Daraius Irani will provide the annual economic forecast for our state, with a focus on COVID-19 economic recovery and capital investments being made in Towson.

How to Love Speaking in Public Even if You Hate it Now

November 4, 12–1:30 PM | Virtual

To register please visit alumni.towson.edu/events.

Leveraging the Power of Visual Thinking To Be a Better Communicator and Leader

November 10, 12–1 PM | Virtual

To register please visit alumni.towson.edu/events.

TAP INTO THE CAREER CENTER

Need to hire for job or internships? TU's Career Center can help!

Check out our [employer services](#):

- ◆ [Post your jobs for free](#) on Handshake, our one-stop-shop for employers to recruit our TU talent
- ◆ [Sign up to do tabling](#) on campus this fall 2021 – also free!
- ◆ Attend our [career fairs](#) each semester and a local part-time job fair each August!

GET READY TO ROAR WITH TU ATHLETICS

Secure your Tiger football seats

Enjoy [Saturdays at Johnny Unitas® Stadium](#) with family and friends.

Homecoming Pep Rally

October 15, 6:30–9:30 PM

Live music in the street.

Look out for more details from the Chamber.

2021 HOMECOMING EVENTS

Tiger Trot Homecoming 5K

October 16, 9 AM
Burdick Hall

Homecoming Festival

October 16, 12–4 PM
SECU Plaza

Business & Leadership Homecoming Stadium Hospitality

October 16, 2:30–6:30 PM
Johnny Unitas Stadium

For more information and to register for any of these events, please visit alumni.towson.edu/events.

[WWW.EVENTS.TOWSON.EDU](https://www.events.towson.edu)

BEST BUDDIES
TASTEBUDS

Fine food, friendships, & cocktails

**CHAMPION
OF THE
YEAR**
2021
MARYLAND

Join us for a celebratory gala benefiting Best Buddies. Along with food, drinks, silent auction, and music, the evening will be filled with friendship and celebration as we crown our Champion of the Year.

Friday

11.12.21

7:00PM - 11:00PM | Valley Mansion
594 Cranbrook Road | Cockeyville, MD 21030

Thank You To Our Sponsor



[BESTBUDDIES.ORG/TASTEBUDSMD](https://bestbuddies.org/tastebudsmd)



Concierge Mortgage, LLC.

As unique as you are

Local, Involved, Air Force Veteran

When you use a local company you...

Not only put money into our county, you help a local parent buy a baseball glove for their child, which allows that local store owner to eat at a local restaurant with their family, which allows that local owner to spend money at your local business, so you can provide for your family...



Kevin J. Murphy

Vice President/Loan Originator NMLS# 457824

410-925-1283

11350 McCormick Road Executive Plaza 1 Suite 405

Hunt Valley, MD 21031

kevin@conciergemortgage.com Apply at: www.lokevinm.com



11350 McCormick Rd Executive Plaza 1 Suite 405, Hunt Valley, MD 21031
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Mortgage Rates Are Down Again, Really!



When I got you the loan for your home we worked together to find you the financing that best suited your needs at the time. However, things change and rates have gone down.

Give me a call to see if your loan is still the best for you. If it is...great, if not...let's find out.

Kevin Murphy

Sr. Mortgage Originator, VP of Lending
NMLS #2457824
Cell: 410-925-1283
11350 McCormick Road,
Executive Plaza 1, Suite 405 Hunt Valley,
MD 21031

kevin@conciergemortgage.com
Apply at: www.lokevinm.com



Concierge Mortgage, LLC.

As unique as you are



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Baltimore County Adopts Major Solid Waste Regulation Changes

Beginning April 2022, County to eliminate plastic bags for separate yard waste collection among other regulation changes

TOWSON, MD — The Baltimore County Department of Public Works and Transportation today announced several changes to the Bureau of Solid Waste Management's regulations, including:

- Beginning April 1, 2022, the County will require all separate yard material collection to be placed in paper bags and will no longer accept plastic bags for yard waste. This new rule will allow the County to turn more of the yard waste collected into compost, and will allow for a higher quality of compost material, which is available for free to County residents to use in their landscaping or gardens. This update fulfills a recommendation of the County's Solid Waste Work Group. To assist with this transition, the County will provide residents with paper yard material bags at no cost. Paper bags will be available for pick-up at all County trash and recycling drop-off centers, all Baltimore County Public Library branches and all County senior centers. Paper bags will be limited to five per person and will be available on a first-come, first-served basis.
- The County will accept larger weight and capacity limits for trash and recycling containers (up to 45 pounds and 45 gallon cans) as well as the ability to use containers compatible with mechanical cart tipplers.
- The County will introduce a new "sliding" schedule for collection holidays. Starting January 1, 2022, scheduled collection days which falls on or after a holiday will generally "slide" to one day later that week. This "slide" will apply to all types of collections (trash, recycling and yard material), meaning that residents will no longer have to hold recyclables for an extra week after a holiday.
- The County will introduce a bulk collection program starting in early 2022. More details will be released in the coming months.
- The County will update language to better reflect current programming at the County's three drop-off centers, including accepted recyclables and the location of the household hazardous waste collection area at the Central Acceptance Facility.

Further details about these changes will be available in December, when the County mails new 2022 program guides to residents.

Specific collection calendars will also be included in this mailing, which will clearly outline the new holiday "slide" collection days.

For more information about Bureau of Solid Waste Management regulations, visit baltimorecountymd.gov/solidwaste.

Christmas Village is coming back to Baltimore! Charm City's beloved holiday tradition is ready to transform the Inner Harbor into a traditional indoor and outdoor German Christmas Market. Starting with a Preview Weekend on November 20 and 21, 2021, the Village then will follow its annual tradition, opening during regular hours for the season from Thanksgiving Day, Thursday, November 25 through Christmas Eve, Friday, December 24, 2021. Visitors and locals alike are invited to experience the charm of a traditional German holiday market with thousands of twinkling lights, special performances and 50+ local small businesses, makers, and international vendors to shop at. Other highlights are a stunning Christmas Pyramid from the Ore Mountains, the illuminated Ferris wheel and the addition of a brand-new Christmas Village Carousel with horses and festive reindeer. The 8th German Christmas Market will include many exciting events, like weekly beer, wine and spirits tastings as well as theme weekends with live entertainment. On top of that the vendors offer high-quality local and international gifts and decorations, in addition to warm mulled wine, hot chocolate and a great variety of European food and drinks.

Check www.baltimore-christmas.com for the complete schedule of events, parking discounts, and additional information!



TOWSON LIVE



CBSSPORTS NETWORK NATIONALLY TELEVISED GAME

COME JOIN THE MEN'S BASKETBALL TEAM TAKE ON HOFSTRA ON JANUARY 11TH @5PM.

THIS GAME WILL BE NATIONALLY TELEVISED ON CBSSPORTS NETWORK. TICKETS ARE AVAILABLE ON TOWSONTIGERS.COM OR CALL DOM AT 410-704-3330.

GO TIGERS!



NEW YEARS EVE PARTY IN SECU ARENA

COME ON OUT AND JOIN THE MEN'S BASKETBALL TEAM TAKE ON CAA-RIVAL JAMES MADISON ON FRIDAY, DECEMBER 31ST @2PM.

WE WILL PERFORM A BALL-DROP CEREMONY DURING TIP-OFF!

GO TIGERS!



TOWSON LIVE

2021-22 HOME MEN'S BASKETBALL SCHEDULE

MONMOUTH 11/13/21 @ 7PM	UNC GREENSBORO 12/14/21 @ 7PM	COLLEGE OF CHARLESTON 1/20/22 @ 7PM	WILLIAM & MARY 2/10/22 @ 7PM
HAMPTON 11/16/21 @ 7PM	JMU JAMES MADISON 12/31/21 @ 2PM	UNCW 1/22/22 @ 2PM	ELON 2/12/22 @ 2PM
PENN 11/23/21 @ 2PM	NORTHEASTERN 1/9/22 @ 3:30 PM	DELAWARE 1/27/22 @ 7PM	
LIU 12/2/21 @ 7PM	HOFSTRA 1/11/22 @ 7PM	DREXEL 1/29/22 @ 2PM	

2021-22 HOME WOMEN'S BASKETBALL SCHEDULE

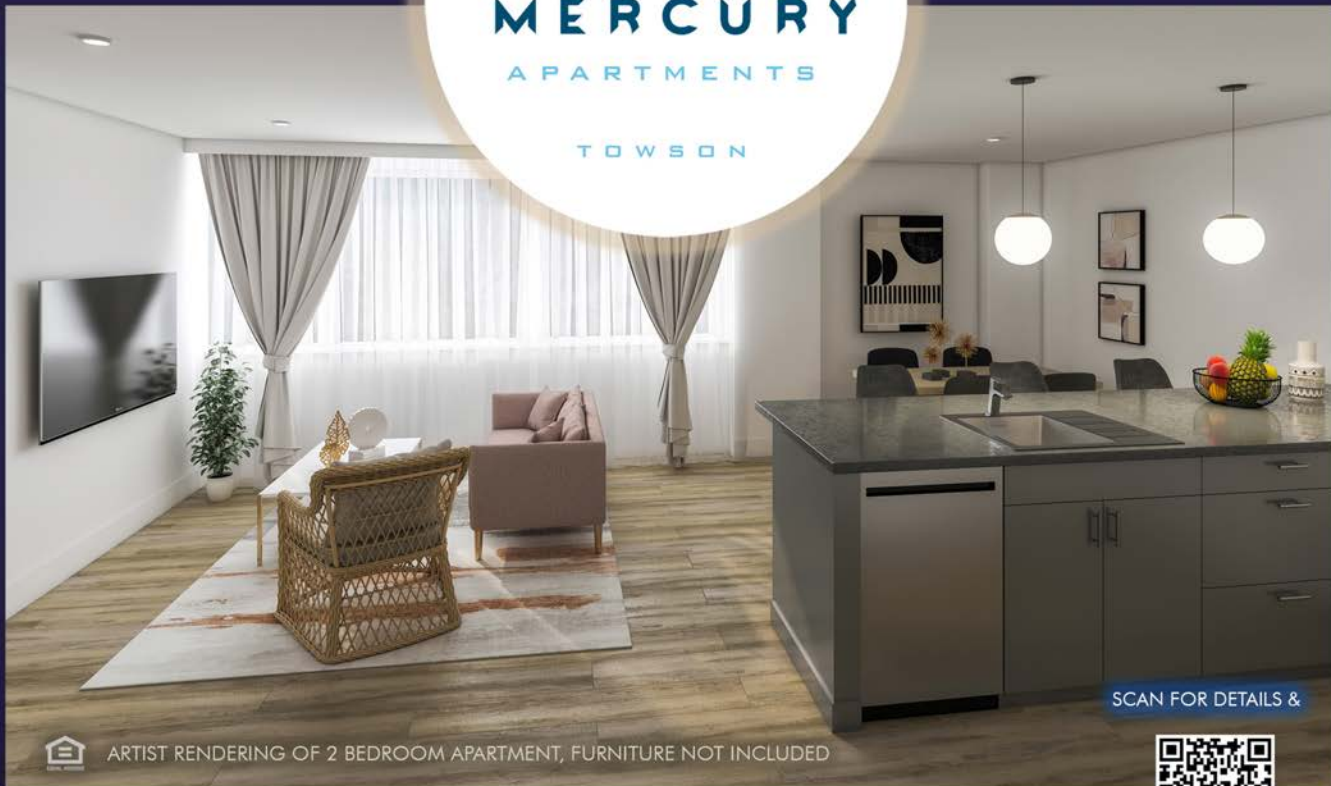
FROSTBURG STATE 11/9/21 @ 7PM	MEMPHIS 12/14/21 @ 4PM	NORTHEASTERN 1/28/22 @ 7PM	DELAWARE 3/3/22 @ 7PM
MILLERSVILLE 11/23/21 @ 7PM	ELON 1/7/22 @ 7PM	HOFSTRA 1/30/22 @ 2PM	DREXEL 3/5/22 @ 2PM
HOWARD 11/27/21 @ 2PM	WILLIAM & MARY 1/9/22 @ 1PM	UNCW 2/18/22 @ 7PM	
DELAWARE STATE 11/29/21 @ 7PM	JMU JAMES MADISON 1/16/22 @ 2PM	COLLEGE OF CHARLESTON 2/20/22 @ 2PM	

TOWSON LIVE

COMING LATE 2021
LIVE • WORK • PLAY
IN TOWSON



MERCURY
APARTMENTS
TOWSON



ARTIST RENDERING OF 2 BEDROOM APARTMENT, FURNITURE NOT INCLUDED

SCAN FOR DETAILS &



WAITLIST SIGN UP

17 WEST
PENNSYLVANIA AVE.

Washer/Dryer • Microwave • Oven/Cooktop • Dishwasher • Refrigerator • Balcony Option • HVAC • Buzzer Entry System

Close to: Whole Foods, Towson University, Baltimore County Office Buildings, Courthouse, Towson Row, Towson Square
Towson Town Center, Towson Library, Restaurants, Bars, and Shopping!

2021-2022 TOWSON CHAMBER BOARD OF DIRECTORS

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Palisades of Towson



Emily Brophy
Vice President
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Associates



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County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Paul Schwab, Azrael, Franz, Schwab, Lipowitz &
Solter, LLC

Joe Shagena, Destiny Mortgage Group

Melony Wagner, Charles Village Pub

Towson Chamber Staff:



Nancy Hafford
Executive Director



Calixta Eraso
*Media & Marketing
Director*

2021-2022 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$300
- _____ 21-30 employees: \$400
- _____ 31-45 employees: \$450
- _____ 46-75 employees: \$500
- _____ 76-100 employees: \$525
- _____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2020-2021
Winterfest & Baltimore County
Tree Lighting
Towson Beautification Program
Towson 4th of July Parade &
Race
Taste of Towson
Chamber Golf Tournament
Gardens Day**

**For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863