

TOWSON LIVE

November 2020

Presenting “Elements of Development” by Ryan Adams



Inside this Issue

Towson Library Mural	1
Tree Lighting/Shop Local	2
Golf Tournament	3
New Member Spotlight	4
Member to Member Benefits	5
Advertising Opportunities	6
Craft Fair	7
Mile One/ Felipe's	8
ComForCare Home Care	9
FirstTrust Bank	10
Towson Station Apartments	11
Avalon Apartments	12
Board of Directors	13
Membership Application	14





Baltimore County Tree Lighting

**FRIDAY, DECEMBER 4
6 PM - 7:30 PM**

Towson  Winterfest



TOWSON
CHAMBER OF COMMERCE

**Please support our local business community
through these challenging times.**

Shop Local - Spend Local & WIN
#towsonstrong

- Shop Local – find this logo at participating local businesses
- Take a picture of the service or product you are purchasing
- Post that picture on the Towson chamber Facebook page to be entered to WIN a gift card
- Weekly winner chosen for a \$25 gift card to a local participating business

Campaign starts TODAY and ends December 31, 2020



TOWSON
CHAMBER OF COMMERCE

TOWSON LIVE

2020 Golf Tournament Country Club of Maryland



TOWSON LIVE

NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



BERKSHIRE HATHAWAY
HomeServices
Homesale Realty

Trina Lion

Berkshire Hathaway HomeServices
53 W Aylesbury Road
Lutherville, MD 21093
(410) 561-0044
Real Estate



MARYLAND
LOCAL MARKETING

MD Local Marketing

Susan Selckman
8501 LaSalle Road
Suite 300
Towson, MD 21286
(410) 828-4286
Marketing



Loving My Lashes Eyelash Boutique

Lanine Swann
200 E. Joppa Rd
Suite 203
Towson, MD 21286
(410) 828-4286
Beauty



Taken LLC

Vanessa Milio
740 Dulaney Valley Road
Towson, MD 21204
Retail Shop



Prudential

Brendan O'Brien
303 International Circle
Hunt Valley, MD 21030
Financial Services

TOWSON LIVE

Member-to-Member Benefits

Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.

AAA Club Alliance - Amy Lee, alee1@aaaamidatlantic.com

Plus Membership for the price of a Classic Membership, (savings of \$48.50) for one year. To claim this discount, you must contact the Towson office at 410-616-1580 ext. 4365016, and reference the code TOWSON.

Baltimore Soup Company - Jeff Morris, eat@baltsoupco.com

Let us cater your next meeting or customer event with \$25.00 off your first catering order and 10% off any future catering orders. Order minimum of \$135.00 for all catering orders.

Charles Village Pub - Melony Wagner, melony@cvptowson.com

Complimentary drink for every guest for a Happy Hour party booked (Mon - Fri) (4:00-7:00) (15 guest min); 15% off buffet package for 25 or more guests

Fully Promoted Towson - Jessica Joyce, jessica.joyce@fullypromoted.com

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

Integrated Pest Services - Sandy Jenkins, service@ipspest.com

10% off of all pest services for Towson Chamber members

RISE Biscuits and Donuts – David Brindza, towson@risebiscuitsdonuts.com

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo. Place the order at towson@risebiscuitsdonuts.com or call 410-372-3171 Address: 1620 York Rd Lutherville-Timonium, MD 21093

Roland Park Chiropractic – Dr. Silke Laub, DrLaub@rolandparkchiropractic.com

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

Slice of Towson – Paul Rizas, sliceoftowson@gmail.com

20% off any and all 20" XXL Family Sized pizzas

THB Bagels & Deli – Steve Warrick, stwarrick@thbgroup.biz

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at www.eatTHB.com or call 443-912-2249

The Point in Towson – Erica Russo, erica@thepointtrg.com

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

Zerodraft Maryland – Kurt Pfund, kpfund@zerodraftmd.com

NO COST Quick Home Energy Check-up (LED bulbs, efficient-water measures, pipe insulation, etc., installed by a trained energy technician), 5% Chamber discount on Commercial LED Lighting Upgrades, 5% Chamber discount on Home Performance Energy Upgrades

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better. Keep business in Towson and create a positive environment for our community!



2020-2021 Towson Chamber of Commerce Directory

Reach 10,000 People!

Investing in the Community:

- To help local businesses grow
- To increase job opportunities
- To encourage responsible growth and development of all segments of the community
- To contribute to the overall economic stability of Baltimore County, Maryland

There will be a Zoom and in-person board and member meeting on Wednesday November 18 at 8:00am. The meeting will be at Towson Town Center in the Food Court. Updated information will be sent soon.

Advertising & Promotion Opportunities

One-Page Insert

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

Email Sponsorship

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

Towson Times

Advertise in the Towson Times (costs vary)

Questions?

Contact: Nancy Hafford
nancy@towsonchamber.com

Ridgely Middle School PTA Annual
OUTDOOR
CRAFT
fair

Saturday,

November 14

10am-2pm

SOCIALLY DISTANT
shopping

GRAB + GO
food trucks



SMILING
eyes

Rain Date Nov 15th

Vendors contact - ridgelymiddlepta@gmail.com

Courtesy of Heritage Mazda,
part of the MileOne Autogroup

THERE'S FRESH...
AND THERE'S
felipe's
FRESH

Live your **best** life possible.

Com**For**Care[™] 
HOME CARE



“I won’t let
aging stop me
from being me.”

We take home care personally.

Services include

- Medication Reminders
- Personal Care
- Transportation
- Light Housekeeping
- Companion Care
- Meal Preparation



410-922-6262

comforcare.com/maryland/carroll-baltimore

FIRSTTRUST BANK

Our full-service branch is now open to serve Towson
32 West Pennsylvania Ave
Firsttrust.com/Maryland



**NOW OPEN
TO SERVE YOU**

Serving Maryland since 2017,
Firsttrust Bank is focused on customer service, relationships
and cultivating prosperity for the customers and
communities we serve.

OUR EXPERIENCED MARYLAND TEAM IS HERE TO HELP YOU.

Todd Warren, SVP, Commercial Lending
443-603-5344
twarren@firsttrust.com

Shan Vengada, VP, Community Banking
410-560-8042
svengada@firsttrust.com

PROUD MEMBER OF THE TOWSON CHAMBER OF COMMERCE

CONSUMER BANKING

BUSINESS BANKING

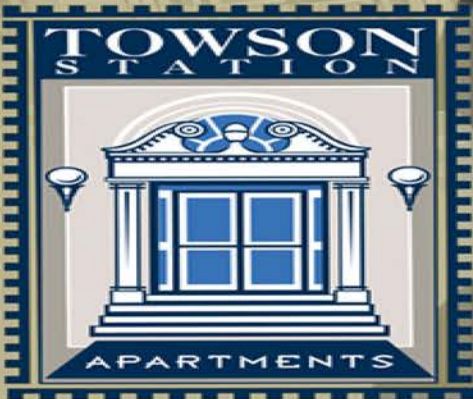
COMMERCIAL REAL ESTATE

TREASURY MANAGEMENT AND MORE



TOWSON LIVE

LIVE
HERE
WORK
HERE
PLAY
HERE



Apts for rent
443-279-2200

Located at
308 Washington Ave.
Towson, MD 21204
1&2
Bedroom Units

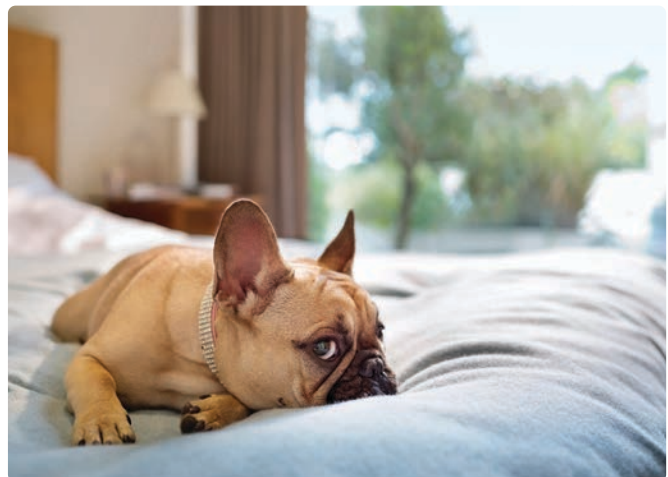
TOWSON LIVE



LIVE ELEVATED.

New Apartment Homes
at Towson Circle.

AVALONTOWSON.COM



TOWSON LIVE

2020-2021 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



Emily Brophy
President
Towson Town
Center Retail



Brandon Simpson
Vice President
Palisades of
Towson



Mary Fran Stromyer
Treasurer
Kenneally &
Co., P.A.



C.R. Hogendorp
Secretary
American National
Insurance



Mark Shulman,
DDS
Past President

BOARD MEMBERS

Kristen Cooper, Leap Day Media

Colin Exelby, Celestial Wealth Management

Tom Gronert, UM St. Joseph Medical Center

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, LiveTowson.com

Todd Huff, Brooks-Huff Tire & Auto Centers

Daraius Irani, Towson University

Ed Killcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Stephanie Coldren, Goucher College

Kevin Murphy, Conceirge Mortgage

Debbie Phelps, Education Foundation of Baltimore
County Public Schools

Kaitlin Radebaugh, Radebaugh Florist
& Greenhouses

Charles Connolly, The Charles Connolly Farmers
Insurance Group

Joe Shagena, Destiny Mortgage Group

Towson Chamber Staff:



Nancy Hafford
Executive Director

2020-2021 MEMBERSHIP APPLICATION

Business Name: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Website: _____

Number of Employees: _____

Type of Business as listed in the Yellow Pages: _____

How did you hear about us? _____

Please check the appropriate values:

- _____ 1-20 employees: \$300
_____ 21-30 employees: \$400
_____ 31-45 employees: \$450
_____ 46-75 employees: \$500
_____ 76-100 employees: \$525
_____ Over 100 employees: \$1,000

Plus \$30 one-time application fee

= Total Investment \$ _____

Return this application with your dues
investment made payable to:

Towson Chamber of Commerce
44 W. Chesapeake Avenue
Towson, MD 21204

To pay by credit card, please call the chamber office: 410-825-1144

**Add sponsorship opportunities
for 2020-2021**

**Winterfest & Baltimore County
Tree Lighting**

Towson Beautification Program

Towson 4th of July Parade

Taste of Towson

Chamber Golf Tournament

Towsontown Spring Festival

**For more information on
sponsorship packages, contact the
chamber office:
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



Towson Chamber of Commerce

44 W. Chesapeake Avenue
Towson, MD 21204

info@towsonchamber.com

Phone: 410-825-1144

Fax: 410-832-5863