

# TOWSON LIVE

September 2020

**TOWSON**  
CHAMBER OF COMMERCE

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**TOWSON**  
CHAMBER OF COMMERCE

THE 56TH ANNUAL

# GOLF TOURNAMENT

OCTOBER 26 • 9AM  
COUNTY CLUB OF MARYLAND

FOR MORE TICKET INFORMATION  
VISIT [WWW.TOWSONCHAMBER.COM](http://WWW.TOWSONCHAMBER.COM)



## 56<sup>th</sup> Annual Golf Tournament



Monday, October 26, 2020

9:00 a.m. Lite Breakfast Fare, Mimosas, Bloody Marys & Registration | 10:00 a.m. Shotgun Start  
Beer, wine, cocktails, sodas, Chick-Fil-A & a "cookout" lunch provided

Please indicate the amount you wish to purchase next to the appropriate category:

\_\_\_\_\_ **Title Sponsorship - \$4,000**

*Includes:* 3 Foursomes, you're the lunch sponsor and can speak for a few minutes, 12 mulligans and 12 putting contest for group, company branded poker chip ball markers, 3 tee signs, opportunity to network at two holes. You'll be a sponsor of a chamber meeting 70-85 people.

\_\_\_\_\_ **Corporate Sponsorship - \$900**

*Includes:* 1 Foursome, acknowledgement in the official tournament program, tee sponsorship, 4 mulligans 4 putting contest

\_\_\_\_\_ **Chick-Fil-A Sponsor--\$1000** *Includes:* Chick-Fil-A sandwich & logoed bag for all teams, 1 Foursome, 4 acknowledgement in the official tournament program, tee sponsorship, 4 mulligans

\_\_\_\_\_ **Foursome - \$600**

\_\_\_\_\_ **Individual Player - \$165**

\_\_\_\_\_ **Sponsor a tee - \$150**

*Includes:* signage on the course

Total from above: \$ \_\_\_\_\_

**Optional Additional Fees:**

# \_\_\_\_\_ Additional Lunch Guests (\$30 each – *includes cocktails*)

**Invite your non-golfer co-workers for lunch after the round!**

*Please include name(s) of guest(s)* \_\_\_\_\_

# \_\_\_\_\_ Mulligans (\$10 each, or \$75 for 8) *\*Only 2 per person allowed; purchase of 8 must be for a team*

# \_\_\_\_\_ Putting Contest tickets (\$10 each – *includes 3 balls*)

# \_\_\_\_\_ 50/50 Raffle Tickets (\$10 each)

Grand Total: \$ \_\_\_\_\_

Payment type (please check one): ☐ Credit Card\* ☐ Check ☐ Cash

*\*If paying via credit card, a 4% service fee will be added to your total.*

To make a credit card payment, call 410-825-1144.

Company: \_\_\_\_\_ Phone: \_\_\_\_\_

Main contact e-mail: \_\_\_\_\_

Player 1: \_\_\_\_\_

Player 2: \_\_\_\_\_

Player 3: \_\_\_\_\_

Player 4: \_\_\_\_\_

Best Ball format | first through third places | hole in one | basket of cheer | longest drive | closest to the pin | putting contest (win a putter) |

50/50 raffle | win a foursome at Eagles' Nest | win a foursome at Country Club of Maryland

Giveaway raffle (Taylor Made driver & golf balls, 4 CVP gift cards, 4 Ocean Pride gift cards, and more!)

**PROPER ATTIRE IS REQUIRED FOR ALL ATTENDEES – NO DENIM**

## Sponsorship Opportunities



### \_\_\_\_\_ Putting Contest Sponsor \$250:

Your company will be the exclusive sponsor of the putting contest, held throughout the day, on the practice putting green. Your business name and logo will be displayed at the putting green, and you will be permitted to have employees network with participants and provide any company giveaways. Your business name and logo will also appear in the event guide.

### \_\_\_\_\_ Corn Hole Tournament Sponsor \$250:

Your business name and logo will be displayed at the Corn Hole Tournament located at the turn. You will also be permitted to have employees network with participants and provide any company giveaways. **If you have one corn hole board you have each golfer toss the bag three times. You set it up randomly at a hole or at a drink station. If their bag goes in the hole they get a point and the team with the most points at the end of the day wins. If you make the sponsorship \$300 and give out 4 \$25 gift cards to the winning team, you've made \$200 easy.**

### \_\_\_\_\_ Driving Range Sponsor \$200:

Your company will be the exclusive sponsor of the driving range, prior to tee off. Your business name and logo will be displayed at the driving range, and you will be permitted to have employees network with participants and provide any company giveaways.

### \_\_\_\_\_ Gift Basket Sponsorships: \$100, \$250, or \$500

Your business name and logo will be displayed as the sponsor of a gift basket at the various levels. **We create the gift baskets then with in-kind donations from companies or by purchasing items- alcohol, tech items, gift cards, etc. This is just another way to get companies to participate if they don't golf.**

### \_\_\_\_\_ Total Amount for Sponsorship

**Payment type (please check one):**    ☐ Credit Card\*    ☐ Check    ☐ Cash

\*If paying via credit card, a 4% service fee will be added to your total.

To make a credit card payment, call 410-825-1144.



**Continuing in September!**

## SEATS ON THE STREET

**Pennsylvania Ave between York Rd & Washington Ave**

**Every Saturday & Sunday  
11 AM to 9:00 PM**

**Restaurants Participating:  
CVP, Nacho Mama's, and C&R**

fresh produce | treats | locally grown vegetables | crafts



## TOWSON FARMERS' MARKET

**Thursday's on Allegheny Avenue**

**10:30am-2:30pm**

[www.towsonchamber.com](http://www.towsonchamber.com) | 410.825.1144  
@TowsonFarmersMarket



## The Newest Flower Boxes



**Camilla Leao**



**Miranda Wood**



**Theresa Foggo**

## NEW MEMBER SPOTLIGHT

Welcome to the Towson Chamber!



### **First Trust Bank**

Sean Vengarda  
1 West Pennsylvania Avenue  
Suite 110  
Towson, MD 21204  
(410) 220-0750  
Banks/Savings & Loans



### **ComForCare Home Care Service**

Charles & Jenette Young  
9952 Liberty Road  
Randallstown, MD 21133  
(410) 922-4262  
Home Care



### **Felipe's Mexican Taqueria**

Charles Arinder  
842 Kenilworth Drive  
Towson, MD 21204  
(443) 991-8440  
Restaurant

### **AcuraCounts, Inc**

Michael Carney  
320 E. Towsontown Drive  
#3  
Towson, MD 21286  
(424) 269-4555  
Bookkeeping, Taxes, Accounting, & Training

## Member-to-Member Benefits

*Enjoy these specials offered exclusively for members of the Towson Chamber. Businesses may reference the Chamber Directory, or contact the Chamber office to confirm eligibility.*

### **Y of Central Maryland- Amy Gantz-Cheatham [amygantzscheatham@ymaryland.org](mailto:amygantzscheatham@ymaryland.org)**

Join the Y by September 30th, 2020 and the joining fee waived for all new and returning Towson Chamber of Commerce members. This promotion is good at any Y in Central Maryland location, including the Orokawa Y in Towson. Up to a \$49.00 value.

### **AAA Club Alliance - Amy Lee, [alee1@aaaamidatlantic.com](mailto:alee1@aaaamidatlantic.com)**

Plus Membership for the price of a Classic Membership, (savings of \$48.50) for one year. To claim this discount, you must contact the Towson office at 410-616-1580 ext. 4365016, and reference the code TOWSON.

### **Baltimore Soup Company - Jeff Morris, [eat@baltsoupco.com](mailto:eat@baltsoupco.com)**

Let us cater your next meeting or customer event with \$25.00 off your first catering order and 10% off any future catering orders. Order minimum of \$135.00 for all catering orders.

### **Charles Village Pub - Melony Wagner, [melony@cvptowson.com](mailto:melony@cvptowson.com)**

Complimentary drink for every guest for a Happy Hour party booked (Mon - Fri) (4:00-7:00) (15 guest min); 15% off buffet package for 25 or more guests

### **Fully Promoted Towson - Jessica Joyce, [jessica.joyce@fullypromoted.com](mailto:jessica.joyce@fullypromoted.com)**

One free digitizing of company logo (\$69.00 value) to all chamber members. Must mention member-to-member promo.

### **Integrated Pest Services - Sandy Jenkins, [service@ipspest.com](mailto:service@ipspest.com)**

10% off of all pest services for Towson Chamber members

### **RISE Biscuits and Donuts – David Brindza, [towson@risebiscuitsdonuts.com](mailto:towson@risebiscuitsdonuts.com)**

Free Sweet Treat Platter (\$31.95 value) to all Catering Breakfast and Lunch orders over \$100. Monday through Friday. Pickup between 7:30 am and 2 pm. Must mention the Member to Member promo. Place the order at [towson@risebiscuitsdonuts.com](mailto:towson@risebiscuitsdonuts.com) or call 410-372-3171 Address: 1620 York Rd Lutherville-Timonium, MD 21093

### **Roland Park Chiropractic – Dr. Silke Laub, [DrLaub@rolandparkchiropractic.com](mailto:DrLaub@rolandparkchiropractic.com)**

Utilize this link for a 20% special discount on all supplements for chamber members. From Vitamin D or multivitamins, special men's health or women's health supplements: <https://wellevate.me/silke-laub>

### **Slice of Towson – Paul Rizas, [sliceoftowson@gmail.com](mailto:sliceoftowson@gmail.com)**

20% off any and all 20" XXL Family Sized pizzas

### **THB Bagels & Deli – Steve Warrick, [stwarrick@thbgroup.biz](mailto:stwarrick@thbgroup.biz)**

Free Dessert Platter (\$29.95 value) to all Catering Lunch orders over \$100. Monday through Thursday. Pickup or delivery between 10 am and 2 pm. Not valid for Breakfast orders. Must mention the Member to Member promo. Place the order at [www.eatTHB.com](http://www.eatTHB.com) or call 443-912-2249

### **The Point in Towson – Erica Russo, [erica@thepointrg.com](mailto:erica@thepointrg.com)**

20% off to all members for food, beverages and catering. Cannot be combined with any other discount or promotion.

### **Zerodraft Maryland – Kurt Pfund, [kpfund@zerodraftmd.com](mailto:kpfund@zerodraftmd.com)**

NO COST Quick Home Energy Check-up (LED bulbs, efficient-water measures, pipe insulation, etc., installed by a trained energy technician), 5% Chamber discount on Commercial LED Lighting Upgrades, 5% Chamber discount on Home Performance Energy Upgrades



## **2020-2021 Towson Chamber of Commerce Directory**

**Reach 10,000 People!**

### **Investing in the Community:**

- To help local businesses grow
- To increase job opportunities
- To encourage responsible growth and development of all segments of the community
- To contribute to the overall economic stability of Baltimore County, Maryland

**There will be a zoom  
board and member meeting  
on Wednesday September 16  
at 8:00am. Updated  
information will be sent soon.**

## **Advertising & Promotion Opportunities**

### **One-Page Insert**

Advertise a special sale or promotion with an 8.5x11" insert for \$50 in our monthly newsletter. Advertising for community events is free.

### **Email Sponsorship**

"Sponsor" an email that goes out to over 1500 business contacts. Includes your logo and a click-through to your website. (Costs vary)

### **Towson Times**

Advertise in the Towson Times (costs vary)

### **Questions?**

Contact: Nancy Hafford  
nancy@towsonchamber.com



Live your **best** life possible.

Com**For**Care<sup>™</sup>   
HOME CARE



“I won’t let  
aging stop me  
from being me.”

We take home care personally.

Services include

- Medication Reminders
- Personal Care
- Transportation
- Light Housekeeping
- Companion Care
- Meal Preparation



**410-922-6262**

**[comforcare.com/maryland/carroll-baltimore](https://comforcare.com/maryland/carroll-baltimore)**



Our full-service branch is now open to serve Towson  
32 West Pennsylvania Ave  
[Firsttrust.com/Maryland](http://Firsttrust.com/Maryland)

A graphic of a rectangular sign with a grey border and a grey ring at the top, hanging from a point. The sign has the text "NOW OPEN TO SERVE YOU" in bold, red, sans-serif capital letters. The sign is surrounded by several thin, grey, diagonal lines radiating outwards, giving it a sense of being a spotlight or a central focus.

**NOW OPEN  
TO SERVE YOU**

Serving Maryland since 2017,  
Firsttrust Bank is focused on customer service, relationships  
and cultivating prosperity for the customers and  
communities we serve.

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***OUR EXPERIENCED MARYLAND TEAM IS HERE TO HELP YOU.***

**Todd Warren, SVP, Commercial Lending**  
443-603-5344  
[twarren@firsttrust.com](mailto:twarren@firsttrust.com)

**Shan Vengada, VP, Community Banking**  
410-560-8042  
[svengada@firsttrust.com](mailto:svengada@firsttrust.com)

**PROUD MEMBER OF THE TOWSON CHAMBER OF COMMERCE**

CONSUMER BANKING

BUSINESS BANKING

COMMERCIAL REAL ESTATE

TREASURY MANAGEMENT AND MORE



**TOWSON LIVE**

LIVE  
HERE  
WORK  
HERE  
PLAY  
HERE

TOWSON  
STATION  
APARTMENTS

Apts for rent  
**443-279-2200**  
Located at  
308 Washington Ave.  
Towson, MD 21204  
1&2  
Bedroom Units

## What is a grip?



## Apple Box?

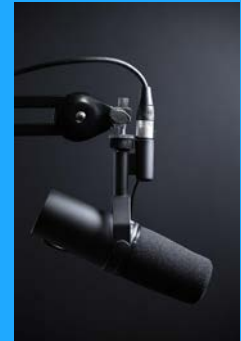
## Lav?



The world of video production and filmmaking is a very dynamic and sometimes confusing industry with a whole lot of gear and jargon.

## How do you set up a Kino?

If you have a middle school or high school age child that is interested in the wild and wonderful world of videos and movies, we have a special opportunity coming up right here in Towson!



## Why is a bag of sand one of the most important items on a set?

The session will be a mix of learning, storytelling and Q&A to give your student an opportunity to grow their knowledge in the media field.

There will also be hands-on demonstrations of some of the most commonly used production items, including the above-mentioned lav, apple box and kino! The goal of the class will be to help your student better understand if they want to pursue the video and movie making field in high school, college and beyond.

If interested, please email Gregg Landry for more information and upcoming class times. Thank you!  
[Gregg@BlueRockProductions.com](mailto:Gregg@BlueRockProductions.com)





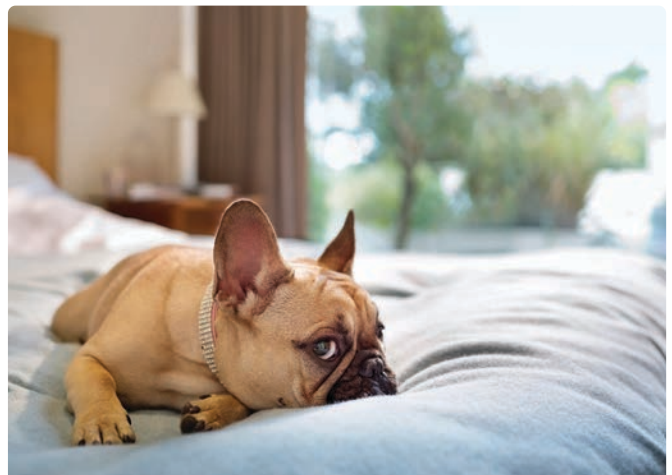
# TOWSON LIVE



*LIVE ELEVATED.*

New Apartment Homes  
at Towson Circle.

[AVALONTOWSON.COM](http://AVALONTOWSON.COM)



# TOWSON LIVE

## 2020-2021 TOWSON CHAMBER BOARD OF DIRECTORS

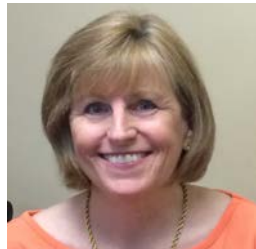
### OFFICERS



**Emily Brophy**  
*President*  
Towson Town  
Center Retail



**Brandon Simpson**  
*Vice President*  
Palisades of  
Towson



**Mary Fran Stromyer**  
*Treasurer*  
Kenneally &  
Co., P.A.



**C.R. Hogendorp**  
*Secretary*  
American National  
Insurance



**Mark Shulman,**  
**DDS**  
*Past President*

### BOARD MEMBERS

Kristen Cooper, Leap Day Media

Colin Exelby, Celestial Wealth Management

Tom Gronert, UM St. Joseph Medical Center

Sandy Gurchik, Cummings & Co.

Ed Hale, Hale Transport

Nancy Hofmann, LiveTowson.com

Todd Huff, Brooks-Huff Tire & Auto Centers

Daraius Irani, Towson University

Ed Killcullen, Maryland CASA

Gregg Landry, BlueRock Productions

Stephanie Coldren, Goucher College

Kevin Murphy, Conceirge Mortgage

Debbie Phelps, Education Foundation of Baltimore  
County Public Schools

Kaitlin Radebaugh, Radebaugh Florist  
& Greenhouses

Charles Connolly, The Charles Connolly Farmers  
Insurance Group

Joe Shagena, Destiny Mortgage Group

**Towson  
Chamber  
Staff:**



**Nancy Hafford**  
*Executive Director*

## 2020-2021 MEMBERSHIP APPLICATION

Business Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Type of Business as listed in the Yellow Pages: \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

### Please check the appropriate values:

- \_\_\_\_\_ 1-20 employees: \$300  
\_\_\_\_\_ 21-30 employees: \$400  
\_\_\_\_\_ 31-45 employees: \$450  
\_\_\_\_\_ 46-75 employees: \$500  
\_\_\_\_\_ 76-100 employees: \$525  
\_\_\_\_\_ Over 100 employees: \$1,000

### Plus \$30 one-time application fee

= Total Investment \$ \_\_\_\_\_

Return this application with your dues

investment made payable to:

Towson Chamber of Commerce

44 W. Chesapeake Avenue

Towson, MD 21204

*To pay by credit card, please call the chamber office: 410-825-1144*

**Add sponsorship opportunities  
for 2020-2021**

**Winterfest & Baltimore County  
Tree Lighting**

**Towson Beautification Program**

**Towson 4th of July Parade**

**Taste of Towson**

**Chamber Golf Tournament**

**Towsontown Spring Festival**

**For more information on  
sponsorship packages, contact the  
chamber office:  
410-825-1144**

Please Be Advised:

Internal Revenue Bureau Cumulative Bulletin, No 2, page 105 reads: Membership fees or dues by individuals to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation.



**Towson Chamber of Commerce**

44 W. Chesapeake Avenue  
Towson, MD 21204

[info@towsonchamber.com](mailto:info@towsonchamber.com)

Phone: 410-825-1144

Fax: 410-832-5863