December 2015



Inside this Issue	
Chamber Holiday Party	1
Winterfest 2015	2
Breakfast with Ben Cardin	3
Tree Lighting	4
Taste of Towson	5
MEGA Networking	7
BCPL Toy Drive	8
Mistletoe Meltdown	9
Farmers' Insurance	10
Brightwood College	12
Board of Directors	13
New Members	14
Membership Info.	16
Upcoming Events	17
Free Holiday Parking	17

Towson Chamber Holiday Party

Charles Village Pub December 3rd // 5-8pm

Menu items include

BBQ Bacon Wrapped Shrimp - Stuffed Mushroom Caps Blackened Chicken Alfredo - Shrimp Salad Sliders Crab Dip with Toasted Pita - Mediterranean Platter Shucked Oysters - and more!

Open Bar

RSVP by November 30th



TOWSON WINTERFEST 2015

It's the most wonderful time of the year...time for Towson Winterfest 2015! From the Baltimore County Tree Lighting and breakfasts with your favorite holiday characters to Ho Ho Happy Hours, there's something for everyone in your family. Check out the schedule of events and plan to celebrate the holiday season with us!



TOWSON WINTERFEST

Baltimore County Tree Lighting

Friday, November 20th 6-8pm

Festivities include performances by the Towson University Marching Band, tree lighting ceremony, opening of Santa's Workshop, and Santa's arrival by fire truck. Olympic Park, near Towson Circle.

Breakfast with Frosty

Saturday, December 5th 8:30-10 am

Come out and meet the famous snowman! Enjoy breakfast with Frosty and your family. \$5 Children, \$10 Adults. Souris, 537 York Road (Towson Circle)

Breakfast with the Grinch

Saturday, December 12th 8:30-10am

For a memorable holiday breakfast, bring your kids to eat along with the holiday character, the Grinch. \$5 Children, \$10 Adults. CVP, 19 W. Pennsylvania Avenue.

Events Calendar

Black Friday Promotions in Downtown Towson

Friday, November 27th

Take advantage of special discounts and promotions offered by locally-owned shops and restaurants.

Santa's Workshop & Movie

Saturday, December 5th 9:30-11am

Kids can create holiday gifts at Santa's Craft Workshop and watch the holiday classic, Frosty the Snowman. Movie starts at 10am. 1 E. Joppa Road (Towson Circle). -

Santa's Workshop & Movie

Saturday, December 12th 9:30-11am

Kids can create holiday gifts at Santa's Craft Workshop and watch the holiday classic, *The Grinch*. Movie starts at 10am. 1 E. Joppa Road

Ho Ho Ho Happy Hours

Thursdays December 3, 10, & 17 Starting at 5pm

Celebrate the holiday season on Thursdays at one of the participating bars and restaurants offering drink and food specials! December 10th is Ugly Christmas Sweater Night...wear one for a discounted drink!

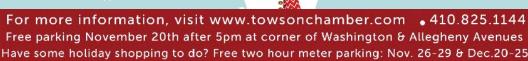
Fire and Ice & Christmas Tree Judging

Friday, December 11th 6-9pm (Rain date Dec. 18th)
View the ice sculptures located around Downtown Towson! There will also be street performers,
Christmas tree judging & free s'mores.
Locations at towsonchamber.com.

Men's Shopping Night

Thursday, December 17th 5pm

Men, tonight is your shopping night! Locally owned shops in Downtown Towson will offer specials and promotions and help you select the perfect gift! Souris will wrap your gifts for free!



















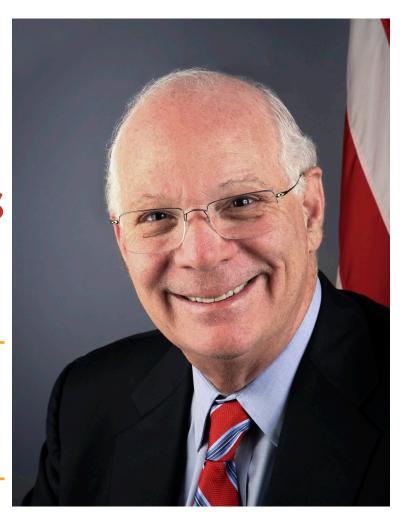
Join us for the Towson Chamber's

November Board Meeting and Monthly Breakfast

Enjoy a morning of networking, breakfast, and discussion on leadership with

United States Senator Ben Cardin

Monday, November 30th 8-9am Sheraton Baltimore North



Only 80 seats open for this event!

RSVP by November 27th at info@towsonchamber.com

BALTIMORE COUNTY CHRISTMAS TREE LIGHTING

The Towson Chamber of Commerce's annual Baltimore County Christmas Tree Lighting kicked off the holiday season with its biggest celebration yet. Over 1,000 attendees danced to an exciting performance by the Towson University Marching Band, cheered as the tree lit up the night and joined Santa as he opened his workshop.

Special thanks to RPAI for providing the space for Santa's Workshop, Mid-Atlantic Properties for providing free parking, Zerodraft for setting up the tree and the Baltimore County Government for its continued support. Additional thanks to the Towson University Marching Band, the Anna Apicella School of Dance, the Perry Hall Middle School Show Stoppers, 101.9's Gina Crash and Greg Carpenter, and La Cakerie, CVP, Towson University Marriott and the Sheraton Baltimore North for providing hot chocolate and cookies. Thanks to you, the event gets bigger and better every year!







THANK YOU to all of this year's participating restaurants!



Be sure to remember them when booking your holiday dinners and events!









The Greene Turtle is Towson's Sports Bar and Grille for all ages. Stop by to watch your favorite home team or celebrate with your team after the game. Visit the













The chicken wings aren't the only spicy items on our MRKES YOU menu! Come and try our new chicken bacon melt or 🚺 steak and cheese melt served by world famous Hooters













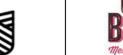








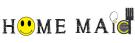
CUNNINGHAM'S CAFE & BAKERY











Visit On The Border Mexican Grill & Cantina on Tuesdays and enjoy TACO FIX TUESDAYS with select tacos starting at just \$2 each! Or swing by for Happy Hour: \$2 Select Drafts (reg. size), \$3 House Ritas (reg. size) & Happy Hour Appetizers starting at \$2 each, Mon-Fri 3-7pm, Sun-Thurs 9-11pm & Fri-Sat 9-midnight! For more details on Taco Fix Tuesdays & Happy Hour, ask your server or visit www.ontheborder.com





















At ROUGE Fine Catering our focus is on delivering fresh, stylish, world-class cuisine. This philosophy has made ROUGE one of Maryland & DC's largest and most sought after caterers, earning us a spot on the BBJ's Top 50 Fastest Growing Businesses list. Whether interested in our seamlessly executed full service events, delicious office deliveries, on-site corporate cafes or our fresh food to-go micro-markets, ROUGE offers a truly customized solution that meets each client's specific needs. To find out more about how ROUGE can assist you, please contact Kimberly Chambers from Coroprate Sales at 410-527-0007 or visit www.rougecatering.com to vew our menu for ideas & inspiration.



THANK YOU to all of this year's sponsors!





TOWSON











Happy Holidays from the Palisades of Towson! Receive a waived application charge when you apply and mention this ad! Offer valid until April 30, 2016.





















14th MEGA NETWORKING EVENT



14th MEGA NETWORKING EVENT

Towson, Baltimore County

Wednesday, February 3, 2016 (Inclement weather date: Feb. 10, 2016)

5:30 to 7:30 pm



903 Dulaney Valley Road, Towson, MD 21204



Network with businesses throughout Baltimore County.

Includes a trade show. Show off your business for **ONLY \$100**, **includes registration fee. \$150 for non-members.** Contact the chamber office to reserve your space. First Come, First Served!

Members: Pre-Registered \$25, At the Door \$35, Non-Members: \$35 Cost includes heavy hors d'oeuvres and one FREE drink ticket. Cash Bar will be available.

Make sure to validate your parking ticket at the front desk for FREE PARKING!

Register today online at www.towsonchamber.com

Event Sponsored By: Arbutus Business & Professional Association, Baltimore County Business Association, Baltimore County Chamber of Commerce, Catonsville Chamber of Commerce, Chesapeake Gateway Chamber of Commerce, Dundalk Chamber of Commerce, Dundalk Renaissance Corporation, Hereford Zone Business Association, Hunt Valley Business Forum, Liberty Road Business Association, Parkville Carney Business Association, Perry Hall White Marsh Business Association, Pikesville Chamber of Commerce, Reisterstown/Owings Mills/Glyndon Chamber of Commerce, and the Towson Chamber of Commerce

BCPL HOLIDAY TOY DRIVE



Drop off a new, unwrapped toy to brighten the holidays for neighboring children in need.

All BCPL branches accepting donations except for Hereford (closed for renovations).

Donated toys will be delivered to the following organizations:



- Community Crisis Center, Inc.
 - Eastside Family Shelter
 - Family Crisis Center of Baltimore County
 - House of Ruth
 - The Judy Center
- Night of Peace Family Shelter
- Prologue Homeless Outreach
- Sarah's Hope at Hannah More
- Southwest Emergency Services
 - St. John's Church
 - Turn Around
- Turner Station Recreation Center

For a list of branches and charity recipients, visit www.bcpl.info.

106.5 MISTLETOE MELTDOWN

Baltimore's Biggest Holiday Show Is Back!
Mix 106.5's Mistletoe Meltdown!



Presented by:



December 11, 2015 | SECU Arena at Towson University
Tickets on sale now

#Mistletoemeltdown

Featuring:

Robin Thicke | The Vamps | Rachel Platten | OMI





OM

RACHEL PLATTEN

Use #Mistletoemeltdown and tell us how excited you are for the show!

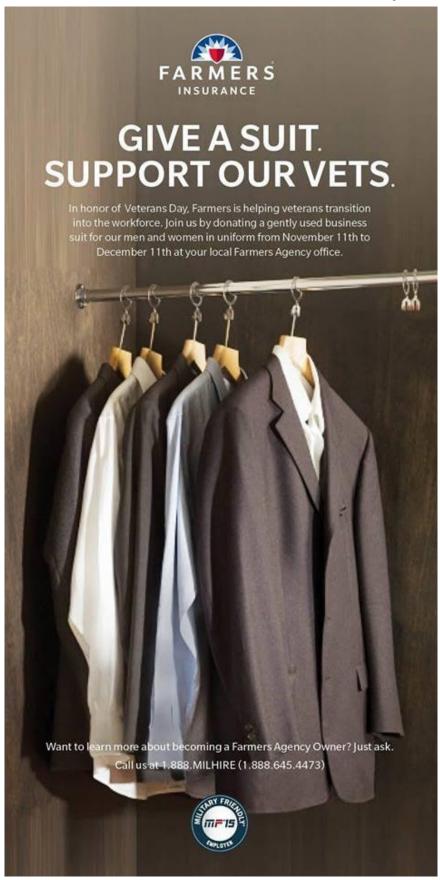
Be sure to get your tickets early because this show will sell out!

An all ages show.

Thanks to you & our sponsors, hope to see you there!

FARMERS INSURANCE BUSINESS SUIT COLLECTION

*please be sure that donated business suits are dry cleaned



FARMERS INSURANCE BUSINESS SUIT COLLECTION

*please be sure that donated business suits are dry cleaned



BRIGHTWOOD COLLEGE OPEN HOUSE

YOU ARE CORDIALLY INVITED TO OUR OPEN HOUSE AND RIBBON CUTTING



Brightwood College



5:00 to 7:00 IN THE EVENING

803 GLENEAGLES CT, TOWSON, MARYLAND 21286

TESST COLLEGE OF TECHNOLOGY IN TOWSON IS NOW BRIGHTWOOD COLLEGE.

We're celebrating our new look with an Open House for the business community! Tour the campus, meet faculty and staff, enjoy wine, beer and hors d'oeuvres for guests.

(410) 296-5350 - OR -EMAIL TOWSON.RSVP@BRIGHTWOOD.EDU



2015 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



President Towson Dental Practice



Vice President Farmers Insurance



Treasurer Kenneally & Co., P.A.



Mark Shulman, DDS. Chuck Connolly, Mary Fran Stromyer, Valerie Kutchey, Secretary JumpGraphix Website President Design



John Holman, Immediate Past State Farm

BOARD MEMBERS

John B. Bartkowiak, Jr. Esq.

M. Timothy Bojanowski Zest Social Media Solutions, LLC

Chris Coleman Nelson Coleman Jewelers

> Joni Elmore Kona Ice

Colin Exelby Celestial Wealth Management

> Pamela Gilmour **Financial Fitness**

Calvin Gladden Goucher College

David Hinshaw Towson University Marriott Conference Hotel

Todd Huff Brooks Huff Tire & Auto

James Jones The Columbia Bank

Edward Kilcullen MD CASA Association

David Kurniawan Maryland Signs & Graphics

> Sophia McCormick Palisades of Towson

Deb Moriarty, Ph.D **Towson University**

Joseph Oster **Towson University**

James Pomfret Wells Fargo Advisors, LLC

> Sarah Ryan SECU

Paul J. Schwab III, Esq. Azrael, Franz, Schwab & Lipowitz, LLC

> **Melony Wagner** Charles Village Pub

TOWSON CHAMBER STAFF

Nancy Hafford, **Executive Director**

Liz Bailey, **Executive Assistant**

INTERESTED IN SERVING ON A CHAMBER COMMITTEE?

The Chamber is looking to fill the following committees:

- Towsontown Spring Festival
- Towson Gardens Day
- Winterfest
- Golf Tournament
- Ambassador
- 4th of July Parade
- Taste of Towson

If interested, please contact the Towson Chamber of Commerce at 410.825.1144 or email Nancy Hafford at info@towsonchamber.com

NEW MEMBER SPOTLIGHT



Towson Recruiting Center

Sgt. First Class Dilliki McGaskey

Towson, MD

Phone: 410-337-7460

dilliki.c.mcgaskey.mil@mail.mil



World of Beer

John Stein

Towson, MD

Restaurant

Phone: 410-825-0020 towson@wobusa.com



Jim Boyd's Flooring America

Beverly Setzer Timonium, MD

Property Maintenance Phone: 410-667-0337

beverly@jimboydsflooringamerica.com

Sword and Stone Wellness

David Riley

Towson, MD

Health and Wellness

Phone: 410-908-8058 david.riley@verizon.net

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better. Keep business in Towson and create a positive environment for our community!

IMPACT OF YOUR MEMBERSHIP

In 2014 the Towson Chamber was able to put back over \$75,000 into our community.

Towson Chamber Investments:

- Towson Beautification Program:
 - o We hung 70 flower baskets
 - o Supervised workers for 50 hours per week to clean the sidewalks and streets
- Towson Farmers Market, Thursdays:
 - o Bring out between 5,000 & 10,000 people per week
- Feet on the Street Block Parties:
 - o Average 2,000 people per Friday night
- Scholarships to local High Schools
- Towson Gardens Day:
 - o Average 10,000-12,000 patrons
- Recycling Trash Cans:
 - o Only recycled cans provided in Baltimore County Business Districts
- WinterFest Activities throughout December:
 - o Bring over 15,000 people into town during the holiday season
- Towsontown Spring Festival:
 - o Bring over 250,000 people into town for the weekend
- Contributions to Community Service Projects:
 - o Through contribution to the Baltimore County Public Schools, we give over \$2,500 to provide seasonal original artwork to fill vacant storefront windows
- Chamber representation at Towson University & GTCCA
- Bi-annual Community Clean-ups:
 - o We help organize hundreds of students, residents and business owners providing thousands of dollars of much needed maintenance in the area
- Produce the Annual Towson Chamber Directory
- Had numerous educational meetings
- Design & Distribute Towson Street Maps:
- Street Banners
- Developed a Towson Phone App
- •Support the 4th of July Parade

Your membership dues not only benefit you as a business person, but contribute to maintaining the quality of life in Towson!

Please remember to refer your friends!

If they join the Towson Chamber, you will receive a

\$25 gift card to a local Towson restaurant!

MEMBERSHIP APPLICATION



2015-2016 Membership Application

Business Name Contact Person (Ms. or Address	Mr.)	
Phone	Email	
Website		
Number of Employees		
Type of Business as liste	d in the Yellow Pages	S
Why are you joining the	Towson Chamber?	
	-	
Doturn this application	with value duac invacte	mant mada navahla ta:

Return this application with your dues investment made payable to:

Towson Chamber of Commerce 44 W. Chesapeake Ave. Towson, MD 21204

Membership Investment Calculator*:

1-5 employees \$225

6-20 employees \$250

21-30 employees \$325

31-45 employees \$375

46-75 empllyees \$450

76-100 employees \$500 more than 100 employees \$750

Please add one time application fee +\$30

Total Dues Investment Plus Application Fee

Please be Advised!

Internal Revenue Bureau Cumulative Bulletin No 2, page 105 reads: Membership fees or dues by individuals & corporation to a Chamber of Commerce are deductible from gross income as a business expense provided the membership is employed as a means of advancing the business interests of the individual corporation."

UPCOMING CHAMBER EVENTS

Event	Time
Towson Chamber Holiday Party	December 3rd, 5:00-8:00pm
Ho Ho Happy Hour	December 3rd starting at 5pm
Breakfast with Frosty at Souris'	December 5th 8:30-10:00am
Santa's Workshop & Movie	December 5th 9:30-11:00am
Ho Ho Happy Hour	December 10th starting at 5pm
Fire & Ice Night and Tree Judging	December 11th 6:00-9:00pm
Breakfast with the Grinch at CVP	December 12th 8:30-10:00am
Santa's Workshop & Movie	December 12th 9:30-11:00am
Monthly Breakfast & Board Meeting	December 16th 8:00-9:00am
Ho Ho Happy Hour	December 17th starting at 5pm
Men's Shopping Night	December 17th 5:00-9:00pm

BALTIMORE COUNTY: FREE HOLIDAY PARKING







Towson Chamber of Commerce

44 W. Chesapeake Avenue Towson, MD 21204

info@towsonchamber.com Phone: 410-825-1144 Fax: 410-832-5863