April 2015



TOWSONTOWN SPRING FESTIVAL MAY 2ND AND 3RD 2015

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More than 250,000 people attended last year's spring festival.

The Towsontown Spring Festival started 48 years ago as the Towsontown Art Exhibit. It was held in the Baltimore County Courtyard and in 1968 the exhibit joined the Bicentennial Celebration.

Today with the help of 100's of volunteers, sponsors, and many Baltimore County Agencies, the Towsontown Spring Festival has turned into the largest outdoor festival in Maryland (and one of the largest on the east coast). Approximately 250,000 visitors attend the two-day event with more than 450 vendors.

This year the festival features three entertainment stages with over 50 acts and numerous national attractions. The festival kicks off on **Saturday**, **May 2nd from 10am-8pm and Sunday**, **May 3rd from 1pm-6pm**. Opening Ceremonies will begin at 12:00pm on May 2nd at the corner of Washington & Pennsylvania Avenues.

The Towson Chamber of Commerce gives its sincere appreciation to the wonderful festival comittee and volunteers. We thank them for their expertise, wisdom and enthusiasm. These people behind the scenes are the ones who make events like this work!

TOWSONTOWN SPRINGFESTIVAL BAND LINEUP

SATURDAY, MAY 2ND



Synful Pleasure 12:20-1:45PM Patriot Plaza



Loyola Blakefield 12:40-1:40PM Courthouse Garden



That's What She Said 2:10-3:30PM Patriot Plaza



Project in Fidelity 2:00-3:00PM Courthouse Garden



As If 4:00-5:30PM Patriot Plaza



Dave Demarco 3:30-5:30PM Courthouse Garden



Sir Rod 6:00-7:30PM Patriot Plaza



Crushing Day 6:00-7:30PM Courthouse Garden

SUNDAY, MAY 3RD



2U 1:00-2:00PM Patriot Plaza



Almost Journey 2:30-3:30PM Patriot Plaza



Amish Outlaws 4:00-5:30PM Patriot Plaza

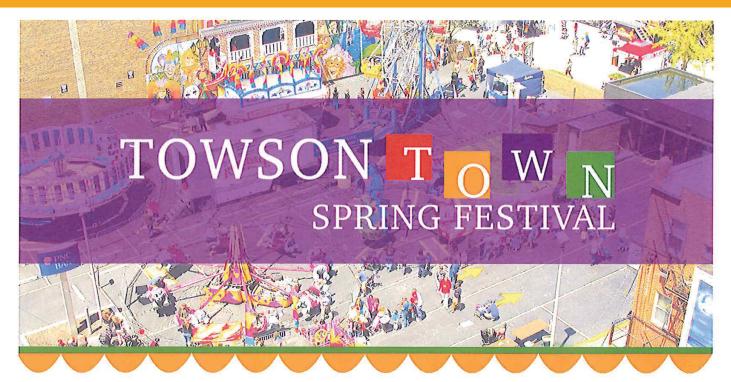


1:00-3:00PM Courthouse Garden



Rob Fahey 3:30-5:30PM Courthouse Garden

For more information, please visit www.towsontownfestival.com or download the 2015 Towsontown Festival app on your smartphone.



SATURDAY, MAY 2ND 10AM-8PM

SUNDAY, MAY 1 P M - 6 P M









CARNIVAL

LIVE MUSIC

BEER GARDENS

FOOD

106.1 PATRIOT PLAZA "MONSTERS OF MOCK"

Synful Pleasure | That's What She Said | Sir Rod | 2U | Almost Journey | Amish Outlaws

100.7 THE BAY COURTHOUSE GARDEN SPONSORED BY **CREIG NORTHROP TEAM OF LONG & FOSTER REAL ESTATE**

Loyola Blakefield | Project in Fidelity | Dave DeMarco | Crushing Day | Awaken | Rob Fahey



DOWNLOAD THE APP "TOWSON FEST"

Android & Apple Devices







www.towsontownfestival.com = 410.825.1144

ACCESS TOWSON AT YOUR FINGERTIPS, DOWNLOAD THE TOWSON TIPSTER APP!

There is no doubt that Towson is growing. Vast developments are changing Towson's landscape, making Towson an icon to live, work and play. Approximately 100,000 people live, work or attend school in Towson, and there are millions of patrons who visit Towsontown Center, Cinemark Movie Theater and Towson University each year.

The Towson Tipster app has officially launched and can now be downloaded on Android and iPhone devices for free.

Those who download the app can easily access almost every business and restaurant located in town from their smartphone. Each listing is comprised of business information including hours of operation, phone number, address, photos and social media outlets. The app features businesses in the following categories:

- Accommodations: Hotels and Apartments
- Dining: American, Asian, Breakfast, Cafes, Dessert, Fast Food, Fine Dining, Grocery, Italian, Mexican and Seafood
- Arts & Entertainment: Gym, Reading, Movies and Music
- Services: ATM, Auto,

Chamber of Commerces, Cleaners, Courthouses, Florists, Gas Stations, Hair Salons, Hospitals, Massage Salons, Nail Salons, Printing and Shopping, Psychics, Recreation and Tanning Salons

- Nightlife: Bars and Clubs
- **Shopping**: Malls

App users can also find parking closest to their destination and events in the Towson area.
Goucher College, Towson University and the Towson

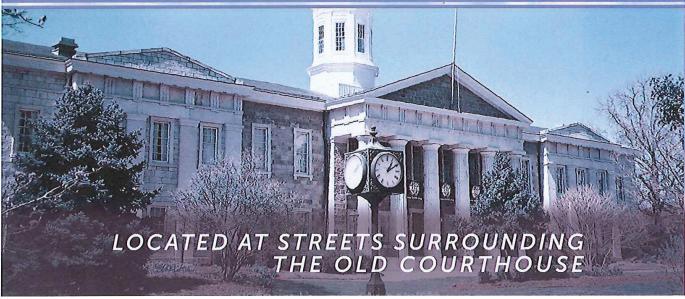
Chamber of Commerce host most events listed on the Towson Tipster; however, people and businesses can also add events.

Why shop online or leave Towson when you can get what you need in town? Use the search feature on the app to find everything you need!

Download the app now on your Android or iPhone. Just search "Towson Tipster" in the Google Play or Apple Store.









CITIZENS ON PATROL: DOG WALKER WATCH

There are many dog walkers around our pet loving neighborhoods! **Citizens on Patrol** has a new program that is easy to participate in.

Through **Dog Walker Watch**, we hope to convert many of those walkers to "extra eyes and ears" to fight crime for police. Dog walkers can be an extremely valuable resource in helping to make our communities safer. Dog walkers are out at all hours of the day and in all types of weather – and they know who belongs in their neighborhood and what is wrong in the neighborhood.

Dog walkers just need to be aware of what's going on and what is out of place. Just carry a charged cell phone and do not hesitate to call 911. Report things or people that look wrong to you.

Examples of "what is wrong":

- People going door to door, if after a few houses you see them try to see if the door is locked, looks in windows or goes into the back or side yard, it could be a burglar or one planning future burglaries.
- Anyone peering into parked cars may be looking for valuables to steal.
- Anyone trying the handles of the cars to see if they are unlocked.
 Can you believe people actually leave their cars unlocked, hard to believe isn't it?
- The sound of breaking glass or explosive noises could mean an accident, burglary or vandalism.
- Someone carrying a TV not in a box, that is suspicious!

 People sitting in a parked vehicle.
 They could be lookouts or checking out places to burglarize or they could be drug pushers.

It is difficult to get people to volunteer to be Citizens On Patrol, but this dog walker watch is easy.

Remember, never get involved, never carry a weapon and never be afraid to call 911. The people at the 911 Center are there to serve us. We are the taxpayers who pay their salaries!

Questions are welcome! Please contact Pat France, KD COP/VP Towson Area Citizens On Patrol

Phone: 410-828-5564

Email: patfrance@centrol-inc.com



Promoting a **United** and **Dynamic** business environment in **Towson**.

Guide and Business Directory

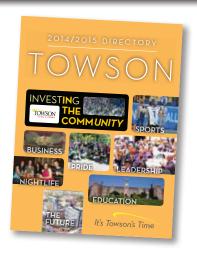
WITH YOUR ADVERTISEMENT:

>> Gain Exposure through More Than 3,000 Directories distributed at a variety of community gatherings and Towson Chamber member events.

BONUS VALUE:

>> Digital Edition - Online 24/7/365

A fully-loaded digital edition of the directory – featuring electronic flip pages and search functionality, plus the ability to email or share content – will be posted on the Chamber website. Add a **Link to Your Display Ad** for only \$100!



* PREMIUM RATES		
Full Page	Back Cover (4-color only)	\$ 1,565
Full Page	Inside Front Cover (4-color only)	\$ 1,425
Full Page	Page 1	\$ 1,425
Full Page	Inside Back Cover	\$ 1,300

* FOUR-COLOR AD		
Full Page	\$ 1,170	
2/3 Page Vertical	\$ 850	
1/2 Page Horizontal	\$ 675	
1/3 Page Square	\$ 525	
1/3 Page Vertical	\$ 525	
1/6 Page Vertical	\$ 465	

* B/W AD			
Full Page	\$ 995		
2/3 Page Vertical	\$ 675		
1/2 Page Horizontal	\$ 500		
1/3 Page Square	\$ 350		
1/3 Page Vertical	\$ 350		
1/6 Page Vertical	\$ 290		

DIMENSIONS	
Trim Size	8-3/16 x 10-7/8
Bleed Size	8-7/16 x 11-1/8
Full Page	7 x 10
2/3 Page Vertical	4-5/8 x 10
1/2 Page Horizontal	7 x 4-7/8
1/3 Page Vertical	2-1/4 x 10
1/3 Page Square	4-5/8 x 4-7/8
1/6 Page Vertical	2-1/4 x 4-7/8

Ad production questions?

Contact Chris Milton at 443.909.7832

or email:

chris.milton@todaymediacustom.com

For more information or to reserve space, contact **Joyce Michael** at **443.929.0727** or by email at **joyce.michael@todaymediacustom.com**

^{*} All rates are net

^{** 2015-2016} Towson Chamber of Commerce Guide and Business Directory space reservation deadline and non-camera ready ads due: 4/17/2015 Camera-ready ads due: 4/24/2015

2014 TOWSON CHAMBER BOARD OF DIRECTORS

OFFICERS



John Holman,President
State Farm



Mark Shulman, DDS.
Vice President
Towson Dental
Practice



Pamela Gilmour, Treasurer Financial Fitness



Chuck Connolly, Secretary Farmers Insurance



James Jones, Immediate Past President Myriddian, LLC

BOARD MEMBERS

John B. Bartkowiak, Jr. Esq. Law Office of John B. Bartkowiak, Jr.

Timothy Bojanowski Zest Social Media Solutions

Garrett Brierley, Esq. Law Office of Spence & Buckler, PC

Chris ColmanNelson Coleman Jewelers

Calvin Gladden, Goucher College

> Kathy Harden, Souris' Saloon

David Hinshaw Towson U. Marriott Conference Hotel

Ed Kilcullen, MD CASA Association

David Kurniawan Maryland Signs & Graphics

Valerie Kutchey JumpGraphix Website Design **Lisa Troia Martin** Cafe Troia

Sophia McCormick Palisades of Towson

Joe Oster Towson University

James Pomfret Wells Fargo Advisors

Douglas Riley, Esq. Treanor, Pope & Hughes

Jeff Rogyom, Esq. Bodie, Dolina, Smith & Hobbs, P.C.

Paul Schwab III, Esq. Azrael, Franz, Schwab & Kipowitz, LLC

Mark Shulman, DDS Dentist

Melony Wagner Charles Village Pub

TOWSON CHAMBER STAFF

Nancy Hafford, Executive Director

Brooke Bianchetti, Executive Assistant

INTERESTED IN SERVING ON A CHAMBER COMMITTEE?

The Chamber is looking to fill the following committees:

- Towsontown Spring Festival
- Towson Gardens Day
- Winterfest
- Golf Tournament
- Ambassador
- 4th of July

If interested, please contact the Towson Chamber of Commerce at 410.825.1144 or email Nancy Hafford at info@towsonchamber.com

NEW MEMBER SPOTLIGHT



Mister, Winter, & Bartlet, LLC Law Firm

Mr. David Mister
30 E Padonia Road, Suite 404
Timonium, MD 21093
Phone: 410-561-3000
mwblaw@mwblaw.com
www.mwblaw.net



Nextility Energy Company

Mr. Brett McGonnigal 1606 20th Street NW Washington, DC 20009 Phone: 410-302-0137 bmcgonnigal@nextility.com www.nextility.com



Dyamo Electric, LLC Electrician

Mr. Kenny Daniels 1018 Roxleigh Road Towson, MD 21286 Phone: 443-250-7412 dynamokenny@gmail.com www.dynamoelectricllc.com



Residential, Commercial, Interior, Exterior

CertaPro PaintersPainting Company

Mrs. Lorena Streb 1930 Greenspring Drive, Suite 300 Timonium, MD 21093 Phone: 410-592-6006

baltmiorecentral@certapro.com

http://baltimore-central.certapro.com

MEMBER DEALS



Point Breeze Credit Union to offer free commercial document shredding for members on April 18th from 9:00 a.m. until 1:00 p.m. at its offices in Hunt Valley, Rosedale and Bel Air. More info at www. pbcu.com.

443.767.8638



All Towson Chamber members and employees receive 10% off their first purchase of the current year. With that purchase, you will also be enrolled in Nelson Colemen Jewelers Birthday and Anniversary Club and Loyalty Program.

410.494.0080



Stacia Cook, an independent insurance broker through Insurance Inc. is offering a free insurance evaluation and/or free insurance quote for your home, auto, or business. Great opportunity to update your policies and save money. scook@insurance-inc.com

410-753-1886



Feed the team with

ORDERUP GROUP ORDERING!



Step 1: Log on to www.orderup.com, choose a restaurant, and select "Start a Group Order" at the top of the menu



Step 2: Copy the link we provide and send out to invite all those hungry people out there to the order. Once they pick their food, they close out of the order.



Step 3: Once everyone has their order in, simply checkout and BOOM your food is on its way and the title of Lunchtime Hero is yours, once again!

Check it out in action over at **blog.orderup.com**

Enjoy **\$10 off** any group order of \$40 or more with code *GroupOrderTowson*

The 10% Rule

Keep your business local and make 10% of your expenditures stay within Towson. Just think of the impact... If a company grosses \$300,000.00 per year and they see an additional 10% or \$30,000.00, that could mean hiring someone, expanding product lines, or making their interior and exterior look better. Keep business in Towson and create a positive environment for our community!

IMPACT OF YOUR MEMBERSHIP

In 2014 the Towson Chamber was able to put back over \$75,000 into our community.

Towson Chamber Investments:

- Towson Beautification Program:
 - o We hung 70 flower baskets
 - o Supervised workers for 50 hours per week to clean the sidewalks and streets
- Towson Farmers Market, Thursdays:
 - o Bring out between 5,000 & 10,000 people per week
- Feet on the Street Block Parties:
 - o Average 2,000 people per Friday night
- Scholarships to local High Schools
- Towson Gardens Day:
 - o Average 10,000-12,000 patrons
- Recycling Trash Cans:
 - o Only re-cycled cans provided in of Baltimore County Business Districts
- WinterFest Activities throughout December:
 - o Bring over 15,000 people into town during the holiday season
- Towsontown Spring Festival:
 - o Bring over 250,000 people into town for the weekend
- Contributions to Community Service Projects:
 - o Through contribution to the Baltimore County Public Schools, we give over \$2,500 to provide seasonal original artwork to fill vacant storefront windows
- Chamber representation at Towson University & GTCCA
- Bi-annual Community Clean-ups:
 - o We help organize hundreds of students, residents and business owners providing thousands of dollars of much needed maintenance in the area
- Produce the Annual Towson Chamber Directory

Your membership dues not only benefit you as a business person, but contribute to maintaining the quality of life in Towson!

Please remember to refer your friends!

If they join the Towson Chamber, you will receive a
\$25 gift card to a local Towson restaurant!

MEMBERSHIP APPLICATION



2014-2015 Membership Application

Business Name Contact Person (Ms. or I Address	Mr.)	
Phone	Email	
Website		
Number of Employees		
Type of Business as listed in the Yellow Pages		
Why are you joining the Towson Chamber?		

Return this application with your dues investment made payable to:

Towson Chamber of Commerce 44 W. Chesapeake Ave. Towson, MD 21204

Membership Investment Calculator*:

1-5 employees \$225

6-20 employees \$250

21-30 employees \$325

31-45 employees \$375

46-75 empllyees \$450

76-100 employees \$500 more than 100 employees \$750

Please add one time application fee +\$30

Total Dues Investment Plus Application Fee \$

Please be Advised!

Internal Revenue Bureau Cumulative Bulletin No 2, page 105 reads: Membership fees or dues by individuals & corporation to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation."

UPCOMING CHAMBER EVENTS

Event	Time	
Monthly Breakfast & Board Meeting	April 15 th 8:00-9:00am	
Towson Gardens Day	April 30 th 10:00-3:00pm	
Towsontown Spring Festival Day I	May 2 nd 10:00-8:00pm	
Towsontown Spring Festival Day II	May 3 rd 1:00-6:00pm	

For more event information, please visit www.towsonchamber.com/events



2015 SCHEDULE

Located on the corner of Washington Avenue and Upper Pennsylvania Avenue

Trinity Episcopal Children's Center Chorus 11:00-11:15am

> Towson High School of Jazz Band 11:20-12:00pm

Greetings from CE Kevin Kamenetz

12:00-12:05pm

Awards

12:05-12:10pm

Anna Appicella School of Dance

12:10-12:30pm

Towson High School Jazz Band

12:30-12:50pm

Performance by Tribute to Barbara Streisand & Neil Diamond 1:00-2:00pm



Engagement Ring Expo



NOW IS THE TIME TO UPGRADE

Receive up to \$500 off your mounting with purchase of a loose diamond.*

Visit NelsonColeman.com to learn more some exclusions may apply

WE'RE TRAVELING TO LET US HAND SELECT BIGGER OR BETT DIAMOND FOR LESS

HURRY, WE'RE LEAVING APRIL 25

Visit NelsonColeman.com to learn more

307 E. Joppa Rd., Towson, MD 21286 (410) 494-0080 NelsonColeman.com

89.7 W TMD & WELLS PRESENT THE 1ST ANNUAL

Local CRAFT BEER AND MUSIC EVENT

SATURDAY, APRIL 18TH

- 14 LOCAL BREWERS
- 28 STYLES
- UNLIMITED TASTINGS

THE BREWERS ART
DIAMONDBACK BEER
DUCLAW BREWERY
EVOLUTION BREWING
FLYING DOG
FULL TILT BREWING
HEAVY SEAS
JAILBREAK BREWING
MONUMENT CITY
OLIVER BREWING CO.
RAVEN BEER
RED BRICK STATION
UNION CRAFT BREWING
WAVERLY BREWING CO.

PARKING, PLEASE USE TOWSON STREET PARKING OR PUBLIC GARAGES SUCH AS THE FORTIS GARAGE ON WASHINGTON AND YORK. DO NOT PARK IN ANY GARAGES AT THE TOWSON CITY CENTER. Plus

LIVE MUSIC FROM



BOBBY E. LEE AND THE SYMPATHIZERS BALTIMORE OLD TIMEY SWAMP STOMP

And



RUFUS ROUNDTREE AND DA B'MORE BRASS FACTORY



1 th 5PM

1 OLYMPIC PLACE TOWSON, MARYLAND

LISTENER SUPPORTED RADIO FROM TOWSON UNIVERSITY



Go to MISSIONTIX.COM For tickets
TOWSON UNIVERSITY PUBLIC MEDIA





Towson Chamber of Commerce

44 W. Chesapeake Avenue Towson, MD 21204

info@towsonchamber.com Phone: 410-825-1144

Fax: 410-832-5863