



# Towson Live

### Special points of interest:

- Towsontown Spring Festival
- Towson Clean-up
- Member to Member Benefits
- Upcoming Events

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Saturday, May 3<sup>rd</sup> 10am - 8pm | Sunday, May 4<sup>th</sup> 1pm - 6pm

**FREE ENTRY | \$5 PARKING | TAKE SHUTTLE TO UPTOWN TOWSON  
 GREAT FOOD | BEER & WINE | LIVE BANDS | PERFORMANCES  
 SHOPPING | CARNIVAL RIDES | FERRIS WHEEL**

Creig Northrop Team's HFS & The Fan Rock Alternative Garden  
 Aaron's New Country 106.1 Plaza - Mechanical Bull Rides | Sparkling Ice's 100.7 The Bay - Courthouse Gardens



## Annual Spring Clean-up

Thank you to all who worked so hard Saturday the 26th to clean up their community! We especially express gratitude to Home Depot, Dulaney Plaza, Mid-Atlantic Properties, Towson University and the community volunteers all who played an important role in making this a very productive day. Two dumpsters were filled to the top, graffiti was painted over, beds were mulched and flower pots were hung.

What a difference a day makes when we all work together.

### 2014 Towson Chamber Board of Directors

*"Your Winning Team of Professionals"*

#### Officers

President, **James Jones**,  
M&T Bank

Vice President, **John Holman**,  
State Farm

Treasurer, **Mary Fran Stromyer**,  
J.L. Kenneally & Co., P.A.

Secretary, **Kaitlin Radebaugh**,  
Radebaugh Florist &  
Greenhouses

Immediate Past President,  
**Debra Moriarty, PhD.**,  
Towson University

#### Board Members:

**John B. Bartkowiak, Jr. Esq.**

**Garrett Brierley, Esq.**  
Law Office of Spence &  
Buckler, PC

**Charles Connolly**  
Farmers Insurance Group

**Pamela Gilmour**  
Financial Fitness

**Calvin Gladden**,  
Goucher College

**Phil Grillo**,  
Grillo & Company

**Kathy Harden**,  
Souris' Saloon

**Ed Kilcullen**,  
MD CASA Association

**David Kurniawan**,  
Maryland Signs & Graphics

**Valerie Kutchev**  
JumpGraphix Website De-  
sign

**Lisa Troia Martin**,  
Café Troia

**Sophia McCormick**,  
Palisades of Towson

**Douglas Riley, Esq.**,  
Trenor, Pope & Hughes

**Jeff Rogyom, Esq.**  
Bodie, Dolina, Smith &  
Hobbs,  
P.C.

**Mark Shulman, DDS**

**Melony Wagner**  
Charles Village Pub

### Towson Chamber Staff

**Nancy Hafford**  
Executive Director

**Pattie McLane**  
Executive Assistant



### Free Lighting Audits and Steep Discounts on Lighting Upgrades for Towson Businesses!

Does your business suffer from high energy bills? Dingy product lighting? Dark corners or alleyways? If so, it could be time for a comprehensive lighting audit to help your business save and shine.

For a limited time, **Zeronet USA**, a Towson-based energy efficiency firm, is offering no-cost lighting efficiency and security audits. You'll get a professional assessment and report to help you better understand your options for new, energy-efficient lighting. Zeronet partners with local electricians, including fellow Chamber member **Clinton Electric**, to perform the work, and handles all the paperwork to ensure you get the maximum BGE rebate (which now covers up to 90% of the cost of select upgrades). As an added bonus, Baltimore County is offering grants to a limited number of community businesses to defray the cost of lighting upgrades in public areas!

To schedule your free lighting assessment, call Zeronet at: 410.321.5930.

**BGE SMARTENERGY**  
**savers**  
PROGRAM  
PARTICIPATING CONTRACTOR

**ZERONET**  
Building Energy Efficiency USA

## SAVE THE DATE



*Charles Village Pub*  
*3<sup>rd</sup> Annual Golf Tournament*  
**June 23, 2014**

Hunt Valley Golf Club

2:00 p.m. Shotgun • \$600/Foursome • Hole Sponsorship \$200



# SAVE THE DATE FOR our 50th ANNIVERSARY CELEBRATION!



Please join us as we celebrate the  
*50<sup>th</sup> Annual Board Meeting  
and Cocktail Party*

**Guest Speaker County Executive  
Kevin Kamenetz**

**Thursday, June 19th, 2014  
5:00-7:30pm  
Auburn House-Towson University  
Osler Drive  
Towson, MD 21204**

Please RSVP by Thursday, June 12th, 2014

[info@towsonchamber.com](mailto:info@towsonchamber.com)

410.825.1144



## Spotlight on New Members

### Signature Properties, Inc.

Mr. Larry Blizzard  
PO Box 2176  
Westminster, MD 21158  
410-876-8765  
Fax: 410-560-6757  
signatureproperties@hotmail.com  
www.propertiesbysignature.com

### Sanders Designs & Architects

Ms. Glenda Sanders  
9727 Greenside Drive  
Cockeysville, MD 21030  
410-560-2624  
Fax: 410-560-2722  
Glenda@sandersdesigns.com  
www.sandersdesigns.com

### SECU

MS. Sarah Ryan  
8603 LaSalle Road  
Towson, MD 21204  
410-487-7524  
Fax: 410-487-7448  
Sarah.ryan@secumd.com  
www.secumd.org

### LA Fitness

Mr. Barry Taggart  
435 York Road #300  
Towson, MD 21204  
410-842-1872  
marketing@fitnessintl.com  
www.lafitness.com



We would like to welcome new member, LA Fitness to the Towson Chamber. Be sure to visit their new location at:

435 YORK ROAD #300  
TOWSON, MD 21204  
(410) 842-1872 435 YORK ROAD #300  
TOWSON, MD 21204

## The 10% rule of doing business in Towson

Make 10% of your expenditures stay in Towson

Just think what a 10% increase will do for the businesses in Towson. If a company grosses say \$300,000.00 per year and they see an additional 10% or \$30,000.00 that could mean hiring someone, expanding product lines, making their interior and exterior look better, etc. Positive for the Towson Environment.

## Member to Member Benefits

**PostNet**

Ms. Jacqueline Ovad  
22 Allegheny Ave, Suite 204  
Towson, MD 21204  
443-POSTNET (443.767.8638)

20% OFF Posters, Banners and Any LARGE format print projects. Including life-size repositioning wall decals and canvas. Make your kid a sport hero with his/her favorite action picture printed on a life-size decal.  
- 15% OFF Personalized calendars or greeting cards. Perfect gift for the Holidays. For the calendars, just send us 13 of your high resolution pictures. Upload your files online at <http://md115.postnet.com>

**World Class Auto Detail**

Quintin D. Moody | CEO  
[www.worldclassautodetail.com](http://www.worldclassautodetail.com)  
(O) 410-240-0757

**World Class at Towson Commons - Your car feeling Salty? We can adjust that attitude... "Love & Detail"  Specials  expires June 30th**  
Spring Coupon 2 (April 1-June 30)  
Wash, wax exterior & interior fabric/leather treated w/ Scotch Guard Protection

**Towson Golf & Country Club**

Denise Snyder  
12801 Stone Hill Road  
Phoenix, MD 21131  
410-252-8484 x105

One Year trial membership, Waived Initiation, No Food Minimum, Now offering Weekday golf and Junior Golf membership 39 years old and under. Business Memberships offer reduced monthly dues.

**Merritt Athletic Clubs**

Donyel Cerceo  
8757 Mylander Lane  
Towson, MD 21286  
410-821-0160

Merritt Athletic Clubs offers all chamber members a free one month trial membership. Come visit our newly renovated club at 8757 Mylander Lane or check us out on the web [www.merrittclubs.com](http://www.merrittclubs.com).

**Melody's Tours**

Melody Knight  
32 Tenbury Road  
Lutherville, MD 21093  
(410) 790-6308

Melody's Tours will offer a 30 percent discount off of any day trip in Baltimore, Washington, Annapolis, and New York. This offer is valid for both entertainment and business purposes. Please visit Melody's Web site at [Melodystours.com](http://Melodystours.com).

**Sam's Club**

Mr. Arnold Greenspun  
15 Texas Station Ct.  
Timonium, MD 21093  
410-628-6207

Have you had your flu shot? Get one today. Visit our pharmacy for details  
9:00am-7:00pm (Monday-Friday)  
9:00am-6:00pm (Saturday)

\*\*Must be 18 years of age. See pharmacy for details

**Anvtime Fitness**

Mr. Prabha Raja  
40 York Road  
Towson, MD 21204  
410-296-4166

Free 14 Day Mini Memberships to the Chamber Members and their employees;  
also included, a free consultation with our personal trainers

**Nelson Coleman Jewelers**

Mr. Chris Coleman  
307 E. Joppa Road  
Towson, MD 21204  
410-494-0080

All Towson Chamber Members and Employees will receive 10% off their first purchase of the current year and with that purchase will be enrolled in Nelson Coleman Jewelers Birthday and Anniversary Club and Loyalty Program.  
You'll receive a Birthday reminder with a gift card valued at \$50 toward a purchase of \$100 or more and an Anniversary reminder with a gift card valued at \$100 toward a purchase of \$200 or more.  
Enrollment in Nelson Coleman Jewelers Loyalty Program entitles you to receive Rewards Dollars equal to 5% of a purchase to be used toward future purchases. Reward Dollars are earned on each and every purchase you make. Some exclusions apply.

## Member to Member Benefits

<p><b>David Page</b> davidpage@comcast.net 410-274-3295</p>	<p>Free hour with David Page: David Page is a Towson Chamber member who wears two hats. You can decide which hat he wears for your free, one-hour consultation. Real estate investing: David creates real estate investment opportunities for folks who want to earn secured, consistent returns. Example: People who put some of their retirement money into a self-directed IRA. (It's easy. David can show you how.) Advertising: David writes advertising copy for all media -- also consults on branding, strategy, and tactics. See his work at <a href="http://www.DependableDavidPage.com">www.DependableDavidPage.com</a>. Your next step: Email David at davidpage@comcast.net or call him at 410-274-3295.</p>
<p><b>The LASIK Vision Institute™</b> 200 E Joppa Rd Suite 200 Towson MD 21286 410-832-8712</p>	<p>We are new to the neighborhood and would like to make our new friends enjoy a life without dependence on glasses and contact lenses. \$750 OFF our Custom Vue procedure with Lifetime Assurance. * Easy Financing * Over 900,000 procedures performed *Safe, FDA approved* Nationwide locations Call now to schedule your FREE LASIK Evaluation 410-832-8712 ask for Kristina Adamczyk, Center Director <a href="http://www.TheLasikVisionInstitute.com">www.TheLasikVisionInstitute.com</a></p>
<p><b>Integrated Pest Services</b> Mr. Sean London 109 Allegheny Ave. Towson, MD 21204 410-337-5155 X5910</p>	<p>We would like to offer the chamber members a discount of \$25.00 off their pest control service for Spring Treatment of seasonal pests.</p>
<p><b>SASS Salon</b> Debbi Basile 6715 York Road Baltimore MD 21212 443-895-4536</p>	<p>\$25 off initial color appointment And then 15% off services &amp; 10% retail products.</p>
<p><b>Campbell Insurance Allstate</b> Ms. Sebrina Wajer 1574 E. Joppa Road Baltimore, MD 21234 (410) 588-2600</p>	<p>We are a locally owned and operated agency in Towson that has exceptional customer service and knowledgeable staff to handle all of your questions. We would like to extend a free consultation and quote for all of your insurance needs. Mention that you saw us on the Chamber of Commerce Member to Member Benefits and receive a \$10.00 gift card. Refer a friend, colleague, family member or anyone else you know and receive a \$10.00 gift card when they call for a quote and mention your name.</p>
<p><b>Grillo &amp; Company</b> Mr. Phil Grillo 17 Allegheny Ave Towson, MD 21204 410-832-5272</p>	<p>Bring in your gold and unwanted jewelry. We can recommend how you can get the most cash; sell for cash, broker or consign it. Special jewelry appraisals starting at \$25. Repair services are available.</p>
<p><b>Ora's Hair Studio</b> 11 E. Chesapeake Avenue Towson, MD 21204 (443) 449-0061</p>	<p>Men haircuts for \$15 and shampoo cut and blow dry for \$35, kids cuts \$13 until June 1st</p>
<p><b>Goldfather of Towson</b> Mr. Jason Russo 8628 Loch Raven Blvd. Towson, MD 21286 410-895-4113</p>	<p>The GoldFather of Towson is happy to provide discounts and extras for Chamber Members: * Receive an additional 10% (above our already guaranteed highest payouts) for your unwanted jewelry, broken jewelry, silverware, school rings, dental gold, and ex-boyfriend gifts. (First transactions only.) * Receive free apparel of your choice, no transaction needed. (While hats and long sleeve shirts last.) Just mention Towson Chamber of Commerce</p>
<p><b>Zerodraft Maryland</b> Mr. Kurt Pfund 113 West Rd., Suite 101 Towson MD 21204 410-321-5936</p>	<p>Towson-based Zerodraft Maryland, the Baltimore Business Journal's #1 fastest-growing private company, has helped over 25,000 homeowners, tenants, business owners and property managers achieve greater comfort, slash energy bills and tap into lucrative BGE rebates for energy efficiency. For Towson chamber members we are offering: + 1 FREE LED light bulb with a FREE quick business energy audit + 3 FREE LED light bulbs with a \$100 comprehensive home energy audit</p>

*"Individually Distinctive, Collectively Strong!"*

1964 ~ 2014

50 Years of Serving the Towson Business Community



2013-2014

*Membership Application  
&  
General Information*

Towson Chamber of Commerce, Inc.

44 West Chesapeake Avenue

Towson, Maryland 21204

Phone: 410 - 825 - 1144

Fax: 410 - 832 - 5863

Email: info@towsonchamber.com

*Towson Chamber of Commerce, Inc.*

*44 West Chesapeake Avenue*

*Towson, Maryland 21204*

*Phone: 410 - 825 - 1144*

*Fax: 410 - 832 - 5863*

*Email: info@towsonchamber.com*

Office Use: ACT \_\_\_ Web \_\_\_ Email \_\_\_ Packet \_\_\_ Newsletter \_\_\_ Nan \_\_\_

**Towson Chamber of Commerce, Inc.**

**2013-2014 Membership Application**

Business Name: \_\_\_\_\_

Contact Person: (Ms. or Mr.) \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Website: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Type of Business as listed in the Yellow Pages: \_\_\_\_\_

Why are you joining the Towson Chamber? \_\_\_\_\_

Return this application with your dues investment made payable to:

Towson Chamber of Commerce, Inc.  
44 West Chesapeake Avenue  
Towson, MD 21204

**Membership Investment Calculator:\***

1 - 5 employees	\$225
6 - 20 employees	\$250
21 - 30 employees	\$325
31 - 45 employees	\$375
46 - 75 employees	\$450
76 - 100 employees	\$500
more than 100 employees	\$750

Please add one time application fee: + \$ 30

**Total Dues Investment plus Application Fee** \$ \_\_\_\_\_

**Please Be Advised!!!!**

\*Internal Revenue Bureau Cumulative Bulletin No 2, page 105 reads: Membership fees or dues by individuals & corporation to a Chamber of Commerce are deductible from gross income as a business expense provided the memberships is employed as a means of advancing the business interests of the individual corporation."



Towson Chamber of Commerce, Inc.  
44 W. Chesapeake Avenue  
Towson, MD 21204

*Happy Spring!*

*Well, the time is finally here. After months of planning and lots of hard work, the Towson Chamber will host the two big events of Spring.*

*May 1st is Towson Gardens Day, where we welcome thousands into town to enjoy great food, entertainment and a fun assortment of vendors selling plants, garden art, food, jewelry, crafts and handing out information.*

*May 3rd & 4th is the 47th Annual Towsontown Spring Festival. Volunteers man their positions and before our eyes, Towson is transformed into the perfect celebration town. Out of nowhere carnival rides appear, quiet gathering places are transformed into music venues and streets are lined with vendors happily selling the wares.*

*Please join us for these much awaited events and make sure to bring your family and friends, they will thank you.*

*Please check out our website: [www.towsontownfestival.com](http://www.towsontownfestival.com) and make sure you stay connected with us all weekend using our new smart phone app available on iPhone and Android devices (just search Towson Fest and the app is free)!*

*See you around Towson!*

*Nancy Hafford*



**Towson Chamber of Commerce Promotes  
the Business Environment in Towson**

Phone: 410-825-1144

Fax: 410-832-5863

E-mail: [info@towsonchamber.com](mailto:info@towsonchamber.com)

## Upcoming Chamber Events

- ◆ **Towson Gardens Day**, Thursday, May 1st (10-3pm) downtown Towson
- ◆ **Towsontown Spring Festival**, Saturday, May 3rd (10-8pm) & Sunday, May 4th (1-6pm) downtown Towson
- ◆ **Free Monthly Board & Membership Breakfast**, Wednesday, May 21st (8-9am), Sheraton Baltimore North, 903 Dulaney Valley Road
- ◆ **50th Annual Board Meeting & Cocktail Party**, Thursday, June 19th (5-7:30) Auburn House, Towson University